

# Assisted Predictive Modeling User Manual Version 5.1

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#### Disclaimer

This document is intended to support administrators, technology managers or developers using and implementing Smarten. The business needs of each organization will vary and this document is expected to provide guidelines and not rules for making any decisions related to Smarten. The overall performance of Smarten depends on many factors, including but not limited to hardware configuration and network throughput.

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### 1 About this document

This manual explains the concepts required to use Assisted Predictive Modeling features in Smarten Advanced Data Discovery Suite.

#### 1.1 Scope and Organisation of Topic Areas

Chapter 2	Introducing ElegantJ BI - Smarten
Chapter 3	Introducing Assisted Predictive Modeling
Chapter 4	Working with SmartenInsight
Chapter 5	Product and Support Information

### 1.2 Conventions used

This manual uses typographical conventions in the text to help you distinguish between the names of files, instructions, and other important notes that are relevant during installation. For example:

• Important notes are indicated in a different font color as shown in the example below.

```
Note:
Trend can be applied to a Bar chart, Line chart, Combined chart, and an Area type of
Visualization.
```

• References to documents are highlighted as below:

Reference: Self-Serve Data Preparation (SSDP) - Concept Manual >Sampling > Sampling-Simple Random Sampling

### 2 Introducing ElegantJ BI - Smarten

ElegantJ BI is a full-stack business intelligence tool that employs the "Smarten" approach to Advanced Data Discovery. The solution is composed of a comprehensive set of tools, including Self-Serve Data Preparation, Smart Visualisation, and Plug n' Play Predictive Analytics. These tools are designed to democratize advanced analytics and transform business users into citizen data scientists.

#### **Self-Serve Data Preparation**

Self-Serve Data Preparation allows business users to perform data preparation on their own without the assistance of IT staff or data analysts. Users are not restricted by complex tools or forced to wait for IT to deliver crucial data. Guided by smart suggestions and auto-recommendations, business users can prepare, blend, and transform data and create analysis-ready data quickly and accurately without assistance rather than waiting for central metadata prepared by IT.

#### **Smart Data Visualization**

Intuitive Smart Data Visualization tools suggest the best options for visualizing and plotting a particular set or type of data, based on the nature, dimensions, and trend of data so that business users can easily select the appropriate method to clearly and quickly visualize data in a way that is meaningful to the task.

#### Plug n' Play Predictive Analysis

Assisted Predictive Modeling allows business users to explore predictive algorithms and models without the skill or knowledge of a data scientist or statistician. The solution considers the underlying data and use case, suggests the best-fit algorithm, and then displays output results and data visualization accompanied by an interpretation using simple human language.

### 3 Introducing Assisted Predictive Modeling

Every organization must plan and forecast results. If the enterprise is to succeed, it must strive for accuracy and identify trends and patterns in the market and industry that will help it predict future results, plan for growth, and capitalize on opportunities.

Predictive analytics for business users leverages machine learning and assisted predictive modeling to help users achieve the best fit and ensure they use the most appropriate algorithm for the data they wish to analyze. With these tools, users can explore patterns in data and receive suggestions to help them gain insight on their own without having to depend on IT or data scientists. The enterprise can provide the tools needed at every level of the organization, with tools and data science for business users that are sophisticated in functionality and easytouse for users at every skill level.

**SmartenInsight** provides predictive modeling capability and auto-recommendations and autosuggestions to simplify use and allow business users to leverage predictive algorithms without the expertise and skill of a data scientist. The assisted predictive modeling platform is suitable for business users. These tools allow the organization to apply predictive analytics to any use case using forecasting, regression, clustering, and other techniques to analyze an infinite number of use cases, including customer churn, and planning for and targeting customers for acquisition, identifying cross-sales opportunities, optimizing pricing and promotional targets, and analyzing and predicting customer preferences and buying behaviors.

### 4 Working with SmartenInsight

SmartenInsight provides predictive modeling capability, auto-recommendations, and autosuggestions to allow business users to leverage predictive algorithms without the expertise and skill of a data scientist. The assisted predictive modeling platform is suitable for business users. These tools allow business users to apply predictive analytics to various use cases using forecasting, regression, classification, clustering, and other techniques to analyze an infinite number of use cases, such as customer churn, planning for and targeting customers for acquisition, identifying cross-sales opportunities, optimizing pricing and promotional targets, and analyzing and predicting customer preferences and buying behaviors.

Reference: Concept Manual > Introducing Assistive Predictive Modelling

#### 4.1 How SmartenInsight Works

The process of SmartenInsight starts with selecting the Algorithm Technique and data that has to be analyzed. Users can analyze data from datasets as well as cubes. The machine learning capabilities of the system automatically selects the best-fit algorithm to create the model for the data and provides the result and data visualization along with the interpretation in simple language. Users can finetune the models, configure visualizations, and customise them as per their specific requirements.

These Assisted Predictive Modeling objects are called SmartenInsight, and these objects can be viewed as stand-alone interactive objects. Users can export SmartenInsight objects in JPG, PDF, and PNG formats.

#### Reference: Concept Manual > SmartenInsight Process Overview

Typical steps involved in creating a SmartenInsight are shown below:

- Select the Algorithm Technique
- Select the Dataset or Cube
- Select the target and predictor variables
- Apply required configuration parameters and data filters
- Analyze the model with visualization and interpretation
- Fine-tune the model
- Customize the visualization
- Apply sampling or change model parameters
- Use SmartenInsight as a stand-alone object, apply the model, and export data

#### 4.2 Types of Algorithm Techniques

Below is the list of algorithm techniques that are available in SmartenInsight:

#### Reference: Concept Manual > Types of Algorithm Techniques

Algorithm Technique	Algorithm
Classification	
	Decision tree
	K-Nearest Neighbor Classification
	Binary Logistic Regression
	Multinomial Logistic Regression
	Support Vector Machine
	Naive Bayes Classification
Clustering	· ·
	K-means Clustering
	Hierarchical Clustering
Association	· ·
	A priori
Correlation	· ·
	Pearson Correlation
	Spearman Correlation
Forecasting	•
	Holt Winters Forecasting
	Auto-Regressive Integrated Moving Average : ARIMA

	Multiple ARIMA
	Auto-Regressive Integrated Moving Average : ARIMAX
	Multiple ARIMAX
Regression	
	Simple Linear Regression
	Multiple Linear Regression
Hypothesis Testing	
	Independent t-test
	Paired t-test
	Chi-squared test
	ANOVA test
Descriptive Statistics	

#### 4.3 Forecasting with SmartenInsight

You can use SmartenInsight to forecast future values based on past values and trends. For example, you can forecast sales for upcoming quarters based on sales quantity and product of past quarters.

#### About this task

Use this task to create a Forecasting model using SmartenInsight.

#### Procedure

1. Click **New** -> **SmartenInsight** from the menu.



#### MENU OPTION-NEW SMARTENINSIGHT

The system displays the What do you want to do page.

Smarten Advanced Data Discovery	Welcome Shyam Ra	
Vhat do you want to do		
Forecasting	Forecast values for the future based on past values, with one or more variables affecting future values. Example: Forecast product sales based on past sales, inflation, and GDP growth. Other use cases: product/service demand forecasting, inventory management, GDP forecasting tourism forecasting	
Classification	Split data into groups based on preassigned categories or classes. Example: An applicant for a new loan can be assigned likely/unlikely defaulter categories based on the preassigned defaulter/nondefaulter category for older applicants. Other use cases: likely credit card fraud, likely loan default analysis, crime/no crime analysis	
Clustering	Split data into groups when preassigned categories or classes are not available (as compared with "classification," where preassigned categories or classes are available). Example: Segmenting online customers into heavy/moderate/low purchaser groups based on purchasing frequency, average purchase amount, income, age, etc. Other use cases: customer segmentation or grouping based on purchasing behavior, demography, and geography.	
Correlation	Analyze how any two or more variables are associated. Example: Analyze whether or not there is a strong positive association between age and online purchasing frequency. Other use cases: identify association between product price and sales, between age and loan amount, etc.	

FORECASTING WITH SMARTENINSIGHT—SELECTING A SMARTENINSIGHT TYPE

2. Click Forecasting.

The system displays the New SmartenInsight screen.

Advanced	20 Data Discovery		Welcome Shyam R
New Si	martenInsight		
lew Sma	artenInsight - forecasting - select data		
Data	Q		Name 🔺
0	earmanCorrelation-Dataset	jalpa April 03, 2018 12:18:03	Rajesh Mehta February 26, 2019 18:25:31
	Bage-Purchase Relationship-PearsonCorrelation-Dataset	<b>jalpa</b> April 03, 2018 12:16:10	jalpa May 14, 2018 11:38:53
0	ြ ARAP_U	<b>admin</b> May 11, 2018 15:16:18	admin January 19, 2018 13:43:32
	■ BrandEQ1	IDSSmarten1 April 10, 2019 14:38:59	admin April 11, 2019 15:18:56
D	e Classification dataset	jalpa November 05, 2018 13:40:41	jalpa November 05, 2018 13:58:52
D	මු CO dataset	jalpa November 05, 2018 14:12:35	jalpa November 05, 2018 14:13:00
D	Copy_Gas pipeline dataset	jalpa November 22, 2018 10:24:56	jalpa November 22, 2018 10:25:55
D	D CostCentre_U	admin May 11, 2018 15:16:50	admin January 19, 2018 13:45:26
	e Credit card Dataset	jalpa July 26, 2018 19:42:01	jalpa July 26, 2018 19:42:32
0	e Customer churn-Binary Classification-Dataset	<b>jalpa</b> February 25, 2019 09:55:54	jalpa February 25, 2019 13:01:01
IEXT	CANCEL BACK		

#### THE NEW SMARTENINSIGHT PAGE—SELECTING THE DATASET OR CUBE FOR SMARTENINSIGHT

- 3. Select the dataset or cube you want to use for SmartenInsight, and then click NEXT.
- 4. Select an option from the **Select the variable you would like to forecast** list to select a measure available in the selected dataset or cube for which you want to generate the forecast.

### Advanced Data Discovery

#### New SmartenInsight

New SmartenInsight - forecasting - select variables

Select the variable you would like to forecast

```
Sales
```

```
e.g., product sales
```

Does your forecast depend on any other measure(s)?

Yes
 e.g., A sales forecast depends on the number of campaigns and client satisfaction score.
 No
 e.g., A sales forecast depends only on past sales data.

#### FORECASTING WITH SMARTENINSIGHT—SELECTING THE VARIABLE FOR FORECASTING

5. Select an option to specify whether or not the forecast depends on any other measures, and then click **NEXT**.

v

• If you have selected the **Yes** option, click the plus icon next to the variable you want to select from the **Select the measure(s) based on which you want to forecast** section.

Advanced Data Discovery			
New SmartenInsight			
New SmartenInsight - forecasting -	select variable	s	
Select the variable you would like to foreca	st		
GrossSales			•
e.g., product sales			
Does your forecast depend on any other me	easure(s)?		
Yes			
e.g., A sales forecast depends on the number of	of campaigns and cl	ent satisfaction score.	
O No			
e.g., A sales forecast depends only on past sale	es data.		
Select the measure(s) based on which you	want to forecast		
	0		0
CostofGoods	+	\$ SalesQty	-
ListPrice	+		
SalesPrice	+		
Target	+		

FORECASTING WITH SMARTENINSIGHT—SELECTING THE VARIABLE FOR FORECAST

 Select an option to specify whether or not you want to see the forecast for any dimensions, and then click NEXT.



FORECASTING WITH SMARTENINSIGHT—SELECTING THE DIMENSION FOR THE FORECAST

• If you have selected the **Yes** option, click the plus icon next to the dimension variable you want to select from the **Select the dimension(s) that you want to see the forecast for** section.

Advanced Data Discovery			
New SmartenInsight			
New SmartenInsight - forecas	ting - select forecas	t dimension	
Do you want to see the forecast for Yes e.g., region and product category wise No Select the dimension(s) that you	sales forecast	ist for	
	0		0
ProductCategory	0 +	\$ State	•
ProductCategory ProductName	-	\$ State	•
	+	\$ State	-

#### FORECASTING WITH SMARTENINSIGHT—SELECTING DIMENSION FOR THE FORECAST

- 7. Select an option to specify whether or not you want to run forecasting for the entire dataset, and then click **NEXT**.
  - If you have selected the **No** option, you can select the column filters for which you want to run the forecast.

dataset?
То

FORECASTING WITH SMARTENINSIGHT—SELECTING THE FORECAST FILTER

- 8. Select an option to specify whether or not you have a variable in the data representing the time sequence.
  - If you have selected the **No** option, select an option from the **Select the variable representing forecasting sequence** list, and then use the **Forecast period** slider to specify the period for which you want to generate the forecast.

New SmartenInsight	
New SmartenInsight - forecasting - select time sequence	
Do you have a variable in your data representing the time sequence? Yes	
e.g., date, time, MM/DD/YY, etc.	
No	
e.g., Transaction ID, Sequence ID, etc.	
Select the variable representing forecasting sequence	
Invoice10	•
Forecast period	
_	-+ 5



FORECASTING WITH SMARTENINSIGHT—SELECTING VARIABLE REPRESENTING FORECASTING SEQUENCE

• If you have selected the **Yes** option, select the time series variable you want to use for forecasting.

Advanced Data Discovery
New SmartenInsight
New SmartenInsight - forecasting - select time sequence
Do you have a variable in your data representing the time sequence?  Yes e.g., date, time, MM/DD/YY, etc. No e.g., Transaction ID, Sequence ID, etc.
Select the variable representing time sequence
Date 🔹
Select the frequency you want to use to forecast
Daily
Select the aggregation function you want to apply
Sum v
Forecast period -+5

NEXT CANCEL BACK

FORECASTING WITH SMARTENINSIGHT—SELECTING TIME SEQUENCE

- a) Select an option from the Select the variable representing time sequence list.
- b) Select an option from the Select the frequency you want to use to forecast list. The following options are available:
  - Daily
  - Weekly

- Monthly
- Quarterly
- Yearly
- Hourly
- Minutely
- Secondly
- c) Select an option from the **Select the aggregation function you want to apply** list. The following options are available:
  - Sum
  - Average
  - Maximum
  - Minimum
  - First
  - Last
- d) Use the **Forecast period** slider to specify the period for which you want to generate the forecast.
- 9. Click NEXT.

Based on the columns and variables you have selected, the system selects the best suitable algorithm for forecasting and displays the summary or forecasting.



FORECASTING WITH SMARTENINSIGHT—THE SYSTEM DISPLAYING SUMMARY OF SMARTENINSIGHT

10. Click CLOSE.

Review the forecast generated.

#### 4.3.1 Analyzing the Output of SmartenInsight—Forecasting

The SmartenInsight provides information about the future trends based on the past values. You can view information about the algorithm applied, model summary, data, and help to interpret the chart(s) used.

#### 4.3.1.1 Interpretation

You can view the interpretation of the algorithm applied for forecasting. The interpretation provides information about insights of the model in simple language.

#### About this task

Use this task to view interpretation of the SmartenInsight Forecasting object.

#### Procedure

- 1. Open the SmartenInsight Forecasting object for which you want to view interpretation.
- 2. Click the Interpretation icon on the toolbar.



#### The system displays the information in the **Interpretation** dialog box.



INTERPRETING SMARTENINSIGHT—THE INTERPRETATION DIALOG BOX

#### 4.3.1.2 Model Summary

You can view the model summary of the SmartenInsight Forecasting object.

#### About this task

Use this task to view the model summary of the SmartenInsight Forecasting object.

#### Procedure

- 1. Open the SmartenInsight Forecasting object for which you want to view the model summary.
- 2. Click the Model summary icon on the toolbar.



MODEL SUMMARY OF SMARTENINSIGHT—THE MODEL SUMMARY OPTION

The system displays the information in the **Model summary** dialog box.



MODEL SUMMARY OF SMARTENINSIGHT—THE MODEL SUMMARY DIALOG BOX

#### 4.3.1.3 Data

You can view the data used for the SmartenInsight Forecasting object.

#### About this task

Use this task to view the model summary of the SmartenInsight Forecasting object.

#### Procedure

- 1. Open the forecast SmartenInsight for which you want to view data.
- 2. Click the Data icon on the toolbar.





DATA OF SMARTENINSIGHT—THE DATA DIALOG BOX

3. You can click the Export icon to export the data.

					E
#	YEARLY_DATQ	QUARTERLY_DATQ,	STATEQ	SALE SQT	GROSSSALE <sup>Q</sup>
1	2017	1	Arizona		5620635.504
2	2017	2	Arizona		4554485.586
3	2017	3	Arizona		8113807.793
4	2017	4	Arizona		6574744.26
5	2018	1	Arizona		11712880.014
6	2017	1	Arkansas		217782.507
7	2017	2	Arkansas		240351.202
8	2017	3	Arkansas		11036.738
9	2017	4	Arkansas		12179.891
10	2018	1	Arkansas		564.617
11	2017	1	Florida		86872.911
12	2017	2	Florida		116079.868
13	2017	3	Florida		2368.25
14	2017	4	Florida		3162.842
15	2018	1	Florida		69.253
16	2017	1	Ohio		316 317

EXPORT DATA—THE EXPORT ICON

The system displays the **Export** dialog box.

Eyport	
XLSX	
OK CANCEL	

EXPORT DATA-THE EXPORT DIALOG BOX

4. Click **OK**.

#### 4.3.1.4 Trend

You can view the trend based on the data selected for forecasting. It provides information about the trend based on the dimensions selected. For each value of the dimensions selected, the algorithm displays upward, downward, or no trend.

#### About this task

Use this task to view the trend of the SmartenInsight Forecasting object.

#### Procedure

- 1. Open the SmartenInsight Forecasting object for which you want to view the trend.
- 2. Click the **Trend** icon on the toolbar.



VIEWING TREND FOR SMARTENINSIGHT—THE TREND OPTION

The system displays the information in the **Trend** dialog box.



VIEWING TREND FOR SMARTENINSIGHT—THE TREND DIALOG BOX

#### 4.3.1.5 Chart Information

You can view the information and help to interpret the chart that the system has generated for the model.

#### About this task

Use this task to view information about the chart for SmartenInsight.

#### Procedure

- 1. Open the forecast SmartenInsight for which you want to view information.
- 2. Click the Information icon on the toolbar.



#### INFORMATION OF CHART—THE INFORMATION OPTION

The system displays the information and guide to interpret the chart in a dialog box.



INFORMATION OF CHART-THE ABOUT LINE PLOT DIALOG BOX

#### 4.3.1.6 Fine-tuning

You can modify the values for various parameters in the forecasting SmartenInsight as per your requirements.

#### Fine-tuning parameters for ARIMA:

When the Auto option is turned off:

Advanced Data Disc	overy
New Smart	enInsight
► Algorithms	
	ameters (j)
Auto	OFF
AR(p)	-+ 0
I(d)	-+ 1
MA(q)	-+ 1
APPLY	
▶ Settings	

#### FINE-TUNE PARAMETERS—ARIMA WITH AUTO MODE TURNED OFF

Parameter	Description	
AR(p) Enables you to specify autoregressive model on a series.		
I(d) Enables you to apply differencing on a series.		
MA(q)	Enables you to apply a moving average model on a series.	

When the Auto mode is turned on:

Advanced Data Discovery
New SmartenInsight
▶ Algorithms
• Fine-tune parameters (j)
Auto
Forecast period -+ 5
Select the frequency you want to use to forecast
Daily 🔻
Select the aggregation function you want to apply
Sum 🔻
APPLY
▹ Settings

#### FINE-TUNE PARAMETERS—ARIMA WITH AUTO MODE TURNED ON

Description

Forecast period	Enables you to specify the period for which you want to generate the forecast.
Select the frequency you want to use to forecast	Enables you to specify the frequency for the forecast.
Select the aggregation function you want to apply	Enables you to specify the aggregation you want to apply.

Fine-tuning parameters for Multiple ARIMA, Simple ARIMAX, and Multiple ARIMAX :

▶ Algorithms		
<ul> <li>Fine-tune parameters</li> </ul>	(	i
Forecast period	- +	5
AR(p)	- +	2
I(d)	- +	1
MA(q)	- +	1
Select the frequency you want to use to the	forecast	_
Daily		•
Select the aggregation function you wan	t to apply	
Sum		•
APPLY		

FINE-TUNING PARAMETERS—ARIMAX

Parameter	Description
Forecast period	Enables you to specify the period for which you want to generate the forecast.
AR(p)	Enables you to specify autoregressive model on a series.
l(d)	Enables you to apply differencing on a series.
MA(q)	Enables you to apply a moving average model on a series.
Select the frequency you want to use to forecast	Enables you to specify the frequency for the forecast.
Select the aggregation function you want to apply	Enables you to specify the aggregation you want to apply.

Fine-tuning parameters for Holt-Winters:

When the Auto mode is turned ON:

▶ Algorithms	
<ul> <li>Fine-tune parameter</li> </ul>	rs (j)
Auto	ON
Forecast period	- + 5
Number of data points re a seasonality cycle	presenting
1	
Select the frequency you use to forecast	(1 to 503) ou want to
Daily	•
Select the aggregation you want to apply	function
Sum	•
APPLY	

#### FINE-TUNE PARAMETERS—HOLT-WINTERS WITH AUTO MODE TURNED ON

Parameter	Description
Forecast period	Enables you to specify the period for which you want to generate the forecast.
Number of data points representing a seasonality cycle	Enables you to specify the data points represents the seasonality cycle.
Select the frequency you want to use to forecast	Enables you to specify the frequency for the forecast.
Select the aggregation function you want to apply	Enables you to specify the aggregation you want to apply.

When the Auto option is turned off:

► Algorithms	
▼ Fine-tune parameters	<i>(i)</i>
Auto	OFF
Alpha	- + 0.35
Beta -	- + 0.01
Gamma	- + 0.94
APPLY	

#### FINE-TUNE PARAMETERS—HOLT-WINTERS WITH AUTO MODE TURNED OFF

Parameter	Description
Alpha	Enables you to specify level in a series.

Beta	Enables you to specify trend in a series.
Gamma	Enables you to specify seasonality in a series.

#### 4.3.1.7 Chart Configuration

You can configure properties for SmartenInsight titles. You can configure properties of titles, such as font, size, color, style, and text transformation.

The **Title** settings:

Setting	Description
Select title	Enables you to select the title for which you want to configure properties.
Name	Enables you to select the font you want to apply.
Style	Enables you to select the style you want to apply to the font.
Size	Enables you to select the size of the font.
Color	Enables you to select the color for the font.
Text transform	Enables you to select option to transform the font.

The Label settings:

Setting	Description
Select label	Enables you to select the label for which you want to configure properties.
Name	Enables you to select the font you want to apply.
Style	Enables you to select the style you want to apply to the font.
Size	Enables you to select the size of the font.
Color	Enables you to select the color for the font.
Text transform	Enables you to select option to transform the font.

#### The Format settings:

Setting	Description
Measure	Enables you to select the measure for which you want to change the format.
Comma separator	Enables you to select the option to use comma as the separator in the value of the selected measure.

Comma format	Enables you to select the comma format to specify the comma format you want to use in the values of the selected measure.
Digits after decimal point	Enables you to specify the number of digits to be displayed after the decimal point.
Adjusted digits	Enables you to specify an option to adjust digits in the value of the selected measure.
Show suffix	Enables you to show suffix for the selected measure.

#### 4.3.2 Algorithms used for Forecasting

You can view the algorithm that is used for generating the forecast. The following algorithms are available:

**Holt-Winters**: Holt-Winters Exponential Smoothing smooths the original univariate series and uses the smoothed series in forecasting future values of the variable of interest. Exponential Smoothing assigns exponentially decreasing as the observation becomes older. In other words, recent observations are given relatively more weight in forecasting than older observations.

**ARIMA**: The Autoregressive Integrated Moving Average model predicts future values of a time series by a linear combination of its past values and a series of errors. This method is suitable for forecasting when data is stationary/nonstationary, univariate, and has any type of data pattern: level/trend/seasonality/cyclic.

**Multiple ARIMA**: The Multiple Autoregressive Integrated Moving Average model predicts future values of a time series by a linear combination of its past values as well as series of errors by taking into consideration one or more dimension values. This method is suitable for forecasting when data is stationary/nonstationary, multidimensional, and has any type of data pattern: level/trend/seasonality/cyclic.

**SIMPLE ARIMAX**: The Simple Autoregressive Integrated Moving Average With Exogenous Input model predicts future values of a time series by a linear combination of its past values as well as series of errors by taking into consideration one or more measure values. This is suitable for forecasting when data is stationary/nonstationary, multimeasure, and has any type of data pattern: level/trend/seasonality/cyclic.

**Multiple ARIMAX**: The Multiple Autoregressive Integrated Moving Average With Exogenous Input model predicts future values of a time series by a linear combination of its past values as well as series of errors by taking into consideration one or more dimensions or measure values. This is suitable for forecasting when data is stationary/nonstationary, multimeasure, and/or multidimensional, and has any type of data pattern: level/trend/seasonality/cyclic.

### 4.4 Classification with SmartenInsight

You can use SmartenInsight to classify data into groups based on preassigned categories or classes.

#### About this task

Use this task to create a classification model using SmartenInsight.

#### Procedure

1. Click **New** -> **SmartenInsight** from the menu.



#### MENU OPTION-NEW SMARTENINSIGHT

#### The system displays the What do you want to do page.

Advanced Data Discovery	Welcome Shyam Ran
What do you want to do	
Forecasting	Forecast values for the future based on past values, with one or more variables affecting future values. Example: Forecast product sales based on past sales, inflation, and GDP growth. Other use cases: product/service demand forecasting, inventory management, GDP forecasting, tourism forecasting
Classification	Split data into groups based on preassigned categories or classes. Example: An applicant for a new loan can be assigned likely/unlikely defaulter categories based on the preassigned defaulter/nondefaulter category for older applicants. Other use cases: likely credit card fraud, likely loan default analysis, crime/no crime analysis
Clustering	Split data into groups when preassigned categories or classes are not available (as compared with "classification," where preassigned categories or classes are available). Example: Segmenting online customers into heavy/moderate/low purchaser groups based on purchasing frequency, average purchase amount, income, age, etc. Other use cases: customer segmentation or grouping based on purchasing behavior, demography, and geography.
Correlation	Analyze how any two or more variables are associated. Example: Analyze whether or not there is a strong positive association between age and online purchasing frequency. Other use cases: identify association between product price and sales, between age and loan amount, etc.
Regression	Predicts change in one variable based on change in one or more other variables. Answer such questions as the following: Which factors matter most? Which factors can we ignore? How do those factors interact with each other?

#### CLASSIFICATION WITH SMARTENINSIGHT—SELECTING A SMARTENINSIGHT TYPE

#### 2. Click Classification.

The system displays the New SmartenInsight screen.

New Sn	nartenInsight		
lew Smar	rtenInsight - classification - select data		
Data	Q		Name 🔺
	NAME	CREATED	UPDATED
0	미 Accounts_U	admin May 11, 2018 15:15:44	admin February 09, 2018 15:21:23
0	Bage-Passthrough-ease-SpearmanCorrelation-Dataset	<b>jalpa</b> April 03, 2018 12:18:03	Rajesh Mehta February 26, 2019 18:25:31
•	Bage-Purchase Relationship-PearsonCorrelation-Dataset	<b>jalpa</b> April 03, 2018 12:16:10	jalpa May 14, 2018 11:38:53
0	I ARAP_U	admin May 11, 2018 15:16:18	admin January 19, 2018 13:43:32
0	BrandEQ1	IDSSmarten1 April 10, 2019 14:38:59	admin April 11, 2019 15:18:56
0	e Classification dataset	jalpa November 05, 2018 13:40:41	jalpa November 05, 2018 13:58:52

#### THE NEW SMARTENINSIGHT PAGE—SELECTING THE DATASET OR CUBE FOR SMARTENINSIGHT

- 3. Select the dataset or cube you want to use for SmartenInsight, and then click **NEXT**.
- 4. Select an option from the **Select the target variable containing predefined classes or groups** list to select the variable that contains classes or groups.

elect the target variable	containing predefined classes or	r groups
response		•
e.g., previously defaulte	d / not defaulted status for a bank c	ustomer
elect the predictor varia	ble(s) based on which you want t	to classify
elect the predictor varia		to classify
elect the predictor varia	ble(s) based on which you want t	to classify
·		to classify
elect the predictor varia balance DayOfMonth	0	to classify
balance DayOfMonth	•	to classify
balance	• + +	to classify

 ${\it CLASSIFICATION}\ {\it WITH}\ {\it SMARTENINSIGHT-SELECTING}\ {\it THE}\ {\it VARIABLE}\ {\it CONTAINING}\ {\it PREDEFINED}\ {\it CLASSES}$ 

Select the variable you want to use to classify data from the Select the predictor variable(s) based on which you want to classify section.

g predefined classes or groups	•
ulted status for a bank customer	•
ulted status for a bank customer	
ed on which you want to classify	
0	•
+ 🄺 🕈 balance	-
+ t duration	-
+	
+ •	
etc.	
	<pre></pre>

CLASSIFICATION WITH SMARTENINSIGHT—SELECTING THE VARIABLE FOR CLASSIFICATION

- 6. Select an option to specify whether or not you want to run classification on the entire dataset, and then click **NEXT**.
  - If you have selected the **No** option, you can select the column filters for which you want to run classification.

New Smarte	ninsignt	
New Smartening	sight - classification - select vari	ables
iob	+	
marital	+ +	
e.g., age, income	location, gender, etc.	
	classification on entire dataset?	
Yes		
Select all data		
No No		
ſ	response (1) 🗸 🗸	Ø
response	response (1) ▼ ✔ job (3) ▼ ✔	8
response ob	, .	
response ob narital	job (3) 👻 🗸	
No       response        ob        marital        education        PreviousDefault	job (3)	

CLASSIFICATION WITH SMARTENINSIGHT—SELECTING DIMENSION FOR CLASSIFICATION

7. Click **NEXT**.

Based on the variables you have selected, the system selects the best suitable algorithm for classification and displays a summary for the classification.



CLASSIFICATION WITH SMARTENINSIGHT—THE SYSTEM DISPLAYING SUMMARY OF SMARTENINSIGHT

- 8. Click CLOSE.
- 9. In case you want to see results from other algorithms, you can select a different algorithm from the **Algorithms** section.

Advanced Data Discovery			Welcome Shyam Ramani
New SmartenInsight			
	X		Data updated on November 05, 2018 13:40:43
	Scatter plot (j)	Average measures by target classes (j)	温 団 🔳 🗸
<ul> <li>Algorithms</li> </ul>	X-Axis	Y-Axis	
	balance	duration	
Classification tree (i)			
K-nearest neighbor (j) classification	3500 -	•	
Binary logistic regression (j)	2625 -		
Multinomial logistic (j) regression	ug 1750 - D	for a	
Support vector machine 🧳	-		
Naive bayes classification (j)	875 -		
▹ Scatter plot - legend color			
▹ Settings	o -		• · · · · · · · · · · · · · · · · · · ·
	-10K	12 <sup>K</sup> 36 <sup>K</sup> Balanc	е

no eyes

#### 4.4.1 Analyzing the Output of SmartenInsight—Classification

SmartenInsight provides information about the classification of data based on the variables you have selected.

#### 4.4.1.1 Interpretation

You can view the interpretation of the algorithm applied for classification. The interpretation provides information about insights of the model in simple language.

#### About this task

Use this task to view the interpretation of the SmartenInsight classification object.

#### Procedure

- 1. Open the SmartenInsight classification object for which you want to view interpretation.
- 2. Click the **Interpretation** icon on the toolbar.



INTERPRETING SMARTENINSIGHT—THE INTERPRETATION OPTION

The system displays the information in the Interpretation dialog box.

Advanced Data Discovery							1	
New SmartenInsight					S		Ð	(
	~				Data updated on Nov	ember (	05, 2018 1	13:40:4
	Scatter plot (j)	Average mea	sures by target classes	(i)		2	Ħ.	
Algorithms	X-Axis	Y-Axis	>> Interpretation					
Classification tree (i)	balance	▼ duration	The model fits well o	n the provided data, and pr	edicted classes are rea	sonably	accurate	
Classification tree (i)	3500		Significant predictors and their nature of influence on response.					
K-nearest neighbor (i)	3000	•		alue of duration, the probab				
classification				a unit increase in duration,				0.34%
Binary logistic regression (j)	2825 -		dimensions.	e profile of predicted clas	ses by selected measi	ures an	d/or	
Multinomial logistic (i)			Average measure va	lues by response.				
regression	uo 1750 –	6. 1		ance for response (yes) is ation for response (yes) is				
Support vector machine (i)			eresponse	avg(balance)	avg(dura	tion)		
-		15	no	1268.531	222.824			
Naive bayes classification (i)	875 -		yes		1919.217		5	31.918
Scatter plot - legend color		- E 47	Q.					
> Settings	0	•						
	-10K		12K					

INTERPRETING SMARTENINSIGHT—THE INTERPRETATION DIALOG BOX

#### 4.4.1.2 Model Summary

You can view the model summary of the SmartenInsight Classification object.

#### About this task

Use this task to view the model summary of the SmartenInsight Classification object.

#### Procedure

- 1. Open the SmartenInsight Classification object for which you want to view the model summary.
- 2. Click the Model summary icon on the toolbar.



MODEL SUMMARY OF SMARTENINSIGHT—THE MODEL SUMMARY OPTION

The system displays the information in the **Model summary** dialog box.

Smarten							Welco	me Sh	iyam R	tamar
Advanced Data Discovery										-
New SmartenInsight						S		<u>ي</u>		<i>(i)</i>
	"				📰   Data up	dated on Nove	ember (	)5, 201	8 13:4	0:43
	Scatter plot (j)	Average measure	es by target clas	ises (j)			2	Ħ		~
- Algorithms	X-Axis	Y-Axis >>>	Model summa	ry						>
	balance	duration	Actual versus	Predicted Clas	ses					
Classification tree (i)					no	yes				
Kanada da bian	3500	•	no		4400	55				
K-nearest neighbor (i) classification			yes		495	76				
Binary logistic regression (i)         Multinomial logistic regression         (i)	Accuracy = sum of boxes highlighted in red / all boxes = 89.06%.							ce of e	rror he	re.
Support vector machine (j)				Coefficient	EXPONENTIAL_O	F_COEFFICIE	NT			
Naive bayes classification (j)	875 -		balance duration	0	1 1.003					
<ul> <li>Scatter plot - legend color</li> <li>Settings</li> </ul>	₀ 	124	<ul> <li>Coefficients         <ul> <li>If value of coefficient is positive, the corresponding variable is positively correlated with target variable.</li> <li>If value of coefficient is negative, the corresponding variable is negatively correlated with target variable.</li> </ul> </li> </ul>							
www.smarten.com			CANCEL							



#### 4.4.1.3 Data

You can view the data used for the SmartenInsight Classification object.

#### About this task

Use this task to view the model summary of the SmartenInsight Classification object.

#### Procedure

- 1. Open the SmartenInsight Classification object for which you want to view data.
- 2. Click the Data icon on the toolbar.



DATA OF SMARTENINSIGHT-THE DATA OPTION

The system displays the information in the Data dialog box.



DATA OF SMARTENINSIGHT—THE DATA DIALOG BOX

3. You can click the Export icon to export the data.

ŧ	RESPONSE ⇔	BALANCE	DURATION $\Leftrightarrow$		PREDICTED_RES
	no	-91	95	0.9501963175095489	no
	no	-232	97	0.9502308886286237	no
	no	340	138	0.9415338270737201	no
	no	2626	170	0.9274239738690822	no
	no	696	22	0.959110055015218	no
	no	264	34	0.9584077312119029	no
	yes	2544	252	0.9066046590148961	no
	no	602	373	0.8770320032931708	no
	no	23	133	0.9433769859954944	no
0	no	-682	479	0.8418775028576045	no
	no	177	21	0.9603151515833661	no
	no	14	46	0.957297637152034	no
3	no	182	170	0.9357471970341319	no
4	yes	3561	577	0.7524061735190535	no
5	yes	203	608	0.7659420037586202	no
6	yes	994	453	0.8417308587071292	no
	no	-962	295	0.9100266504800187	no
8	no	235	112	0.9465074696121554	no
		i	i.		

#### EXPORT DATA-THE EXPORT ICON

The system displays the **Export** dialog box.

[→ Export			
XLSX			
OK CANCE	iL.		

EXPORT DATA-THE EXPORT DIALOG BOX

4. Click **OK**.

#### 4.4.1.4 Applying the Model for SmartenInsight

You can enter values for the input parameters and see the results of the model for classification.

#### About this task

Use this task to apply the model for SmartenInsight Classification object.

#### Procedure

- 1. Open the SmartenInsight Classification object for which you want to apply the model.
- 2. Click the **Apply the model** icon on the toolbar.



APPLYING MODEL FOR SMARTENINSIGHT—THE APPLY MODEL OPTION

#### The system displays the information in the Apply the model dialog box.



APPLYING MODEL FOR SMARTENINSIGHT—THE APPLY THE MODEL DIALOG BOX

Select an option from the list available in the Apply the model dialog box.
 The lists available depend on the variables you have selected for classification.
4. Specify values in the fields.

The fields available are based on the variables you have selected for classification.

Apply the model	×
balance	1
12000	L
(-2K to 81K)	L
duration	L
1750	L
(D to 3K)	L
	1
Input value range is indicative suggestion. It is not a mandatory validation range.	
APPLY CANCEL	

APPLYING MODEL FOR SMARTENINSIGHT—SPECIFYING VALUES FOR THE CLASSIFICATION VARIABLES

5. Click APPLY.

The system displays the **Result** dialog box.

Advanced Data Discovery						Weld	come Sh	iyam Ra	amani
New SmartenInsig	ht					9	Ð		<i>(i)</i>
	~		_		📰   Data updated o	n November	05, 201	8 13:40	D:43
		Scatter plot (j)	Average measures by ta	rget classes (j)		)))	Ħ		~
<ul> <li>Algorithms</li> </ul>		X-Axis	Y-Axis						
Classification tree	(i)	balance	▼ duration ▼						
K-nearest neighbor classification	(j)	3500 ⊐ ✓ Result							
Binary logistic regression	on (i)	Input	balance		12000				
	0		duration		1750				
Multinomial logistic regression	(i)	Output • Predicted	class for response: yes.						
Support vector machine	(i)	<ul> <li>Probability</li> <li>Accuracy =</li> </ul>							
Naive bayes classification	on (j)	CLOSE							
Scatter plot - legend co	olor		28.0	•					
Settings				•					
		875 -				•			

- APPLYING MODEL FOR SMARTENINSIGHT—THE RESULT DIALOG BOX
- 6. Click CLOSE.

### 4.4.1.5 Fine-tuning

You can modify the values for various parameters in the classification SmartenInsight as per your requirements.

Note: The fine-tune parameters are available for only the Classification tree algorithm.

### Fine-tuning parameters:

The system automatically selects a value for the **Max Depth** fine-tuning parameter when the **Auto** mode is turned on.



#### FINE-TUNE PARAMETERS—CLASSIFICATION TREE WITH AUTO MODE TURNED ON

You can manually select a value for **Max Depth** fine-tuning parameter when the **Auto** mode is turned off.





Parameter	Description
Max Depth	Enables you to specify the maximum depth of any node of the final tree, with the root node counted as depth 0.
	Note: The <b>Max Depth</b> fine-tune parameters are only available for the Classification tree algorithm.

### 4.4.1.6 Specifying Legend colors

You can specify legend colors for scatter plots.

#### Note:

The legend colors property is available for K-nearest neighbor classification, Binary logistic regression, Multinomial logistic regression, Support vector machine, and Naive bayes classification algorithms.

Advanced Data D	liscovery	
New Sma	rtenInsight	
		<
► Algorithms		
	- legend color	
self-emploved #8daacb		*
admin		
#fc7362	•	
technician		
#bbd854	•	
unemploved		
#ffd92f	∎ ▼	
management		
#66c296	•	
retired		-
APPLY	_	
▹ Settings		

#### SPECIFYING LEGEND COLOR—OPTIONS TO SPECIFY LEGEND COLOR

Parameter	Description
Legend color	Enables you to specify a color for the various legends used in the chart. The legends available in this section depend on the target variable you have selected.

### 4.4.1.7 Chart Configuration

You can configure properties for SmartenInsight charts. You can configure properties of chart title, label, and value formats.

The Title settings:

Setting	Description	
Select title	Enables you to select the title for which you want to configure properties.	
Name	Enables you to select the font you want to apply.	
Style	Enables you to select the style you want to apply to the font.	
Size	Enables you to select the size of the font.	
Color	Enables you to select the color for the font.	
Text transform	Enables you to select an option to transform the font.	

### Note:

The **Title** property is available for Classification tree, K-nearest neighbor classification, Binary logistic regression, Multinomial logistic regression, Support vector machine, and Naive bayes classification algorithms.

#### The Label settings:

Setting	Description	
Select label	Enables you to select the label for which you want to configure properties.	
Name	Enables you to select the font you want to apply.	
Style	Enables you to select the style you want to apply to the font.	
Size	Enables you to select the size of the font.	
Color	Enables you to select the color for the font.	
Text transform	Enables you to select an option to transform the font.	

### Note:

The **Label** property is available for Classification tree, K-nearest neighbor classification, Binary logistic regression, Multinomial logistic regression, Support vector machine, and Naive bayes classification algorithms.

### The Format settings:

Setting	Description
Measure	Enables you to select the measure for which you want to change the format.
Comma separator	Enables you to select the option to use a comma as the separator in the value of the selected measure.
Comma format	Enables you to select the comma format to specify the comma format

	you want to use in the values of the selected measure.
Digits after decimal point	Enables you to specify the number of digits to be displayed after the decimal point.
Adjusted digits	Enables you to specify an option to adjust digits in the value of the selected measure.
Show suffix	Enables you to show suffix for the selected measure.

### Note:

The **Format** property is available for K-nearest neighbor classification, Binary logistic regression, Multinomial logistic regression, Support vector machine, and Naive bayes classification algorithms.

#### The Quick settings:

Setting	DescriptionEnables you to apply to sampling of data from the dataset.	
Enable sampling		
Number of x axis ticks	Enables you to specify the number of ticks to be available in the x axis. Note: The number of x-axis ticks property is available for K-nearest neighbor classification, Binary logistic regression, Multinomial logistic regression, Support vector machine, and Naive bayes classification algorithms.	
Number of y axis ticks	Enables you to specify the number of ticks to be available in the y axis. Note: The number of y-axis ticks property is available for K-nearest neighbor classification, Binary logistic regression, Multinomial logistic regression, Support vector machine, and Naive bayes classification algorithms.	

### 4.4.2 Algorithms used for Classification

You can view the algorithm that is used for generating classification. The following algorithms are available:

- **Classification tree**: Classification tree is used for classifying data into predefined classes of the target variables.
- **K-nearest neighbor classification**: The K-nearest neighbor classification is used for classifying numeric data into two or more groups based on predefined categories.
- Binary logistic regression: The Binary logistic regression is used for classifying numeric and/or categorical data into two groups based on predefined categories. The Scatter plot tab provides information about the quality of the classification model. The less overlap among the classes in the plot indicates the better classification by the model. You can select an option from the X-Axis and Y-Axis list to specify the variable whose values you want to display in the respective axis.

The **Average measures by target classes** tab enables you to analyze how average measures are distributed across target variable classes.

- **Multinomial logistic regression**: The Multinomial logistic regression is used for classifying numeric and/or categorical data into more than two groups based on predefined categories.
- **Support vector machine**: The Support vector machine classification is used for classifying numeric and/or categorical data into two groups based on predefined categories.
- **Naive bayes classification**: The Naive bayes classification is the method used for classifying nonnegative numeric data into two or more groups based on predefined categories.

## 4.5 Clustering with SmartenInsight

You can use SmartenInsight to classify data into groups when the preassigned categories or classes are not available.

#### About this task

Use this task to create a clustering model using SmartenInsight.

#### Procedure

1. Click **New** -> **SmartenInsight** from the menu.



MENU OPTION-NEW SMARTENINSIGHT

The system displays the What do you want to do page.

Advanced Data Discovery	Welcome Shyam Ram:
Vhat do you want to do	
Forecasting	Forecast values for the future based on past values, with one or more variables affecting future values. Example: Forecast product sales based on past sales, inflation, and GDP growth. Other use cases: product/service demand forecasting, inventory management, GDP forecasting, tourism forecasting
Classification	Split data into groups based on preassigned categories or classes. Example: An applicant for a new loan can be assigned likely/unlikely defaulter categories based on the preassigned defaulter/nondefaulter category for older applicants. Other use cases: likely credit card fraud, likely loan default analysis, crime/no crime analysis
Clustering	Split data into groups when preassigned categories or classes are not available (as compared with "classification," where preassigned categories or classes are available). Example: Segmenting online customers into heavy/moderate/low purchaser groups based on purchasing frequency, average purchase amount, income, age, etc. Other use cases: customer segmentation or grouping based on purchasing behavior, demography, and geography.
Correlation	Analyze how any two or more variables are associated. Example: Analyze whether or not there is a strong positive association between age and online purchasing frequency. Other use cases: identify association between product price and sales, between age and loan amount, etc.
Regression	Predicts change in one variable based on change in one or more other variables. Answers such questions as the following: Which factors matter most? Which factors can we ignore? How do those factors interact with each other? Example: eCommerce company can measure the sales impact of product price, product promotion, holidays, seasonality, etc. Other use cases: yield management, predicting property price, customer churn prediction, employee attrition prediction, etc.

CLUSTERING WITH SMARTENINSIGHT—SELECTING A SMARTENINSIGHT TYPE

#### 2. Click Clustering.

The system displays the **New SmartenInsight** screen.

New SmartenInsight				
ew Sma	rtenInsight - clustering - select data			
Data	Q		Name 🔺	
	NAME	CREATED	UPDATED	
D	⊡ Accounts_U	admin May 11, 2018 15:15:44	admin February 09, 2018 15:21:23	
D	e Age-Passthrough-ease-SpearmanCorrelation-Dataset	jalpa April 03, 2018 12:18:03	Rajesh Mehta February 26, 2019 18:25:31	
0	Bage-Purchase Relationship-PearsonCorrelation-Dataset	jalpa April 03, 2018 12:16:10	jalpa May 14, 2018 11:38:53	
D	I ARAP_U	admin May 11, 2018 15:16:18	admin January 19, 2018 13:43:32	
D	€ BrandEQ1	IDSSmarten1 April 10, 2019 14:38:59	admin April 11, 2019 15:18:56	
D	Classification dataset	jalpa November 05, 2018 13:40:41	jalpa November 05, 2018 13:58:52	
0	न्द्रि CO dataset	jalpa November 05, 2018 14:12:35	jalpa November 05, 2018 14:13:00	
	🗟 Copy Gas pipeline dataset	jalpa	jalpa	

#### THE NEW SMARTENINSIGHT PAGE—SELECTING THE DATASET OR CUBE FOR SMARTENINSIGHT

- 3. Select the dataset or cube you want to use for SmartenInsight, and then click **NEXT**.
- 4. Select the variable you want to use to segment data from the **Select the variable(s) based on which you want to segment the data** section.

Advanced Data Discovery					
New SmartenInsight					
New SmartenInsight - clustering - select variables					
Select the variable(	s) based on which y	٥u ۱	want to segment	the data	
		0			0
marital	+		<pre>\$ response</pre>		-
education	+		‡ job		-
PreviousDefault	+				
HouseOwnerStatus	HouseOwnerStatus + 🗸				
e.g., age, income,	location, gender, etc.				
Do you want to run	clustering on entire	dat	aset?		
Yes					
Select all data					
No					
response	respon	se	(0) 👻	Ø	
job	job	(0)	•	Ø	
marital	marita	al (O	0) -	Ø	
education NEXT CANCE	educati	on	(0) 👻	Ø	

CLUSTERING WITH SMARTENINSIGHT—SELECTING THE VARIABLE FOR CLUSTERING

- 5. Select an option to specify whether or not you want to run clustering on the entire dataset.
  - If you have selected the **No** option, you can select the column filters for which you want to run clustering.

New Smarte	-		
New Smartening	sight - clustering - select variables	5	
PreviousDefault	+		
HouseOwnerStatus	+ +		
	-		
Select all data	response (1)	Ø	
Select all data No response	response (1) ▾✔ job (2) ▾✔	e e	
Select all data No response ob			
Select all data No esponse ob narital	job (2) 👻 🗸		
-	job (2)  ▼ ✓ marital (0) <del>▼</del>		

CLUSTERING WITH SMARTENINSIGHT—SELECTING DIMENSION FOR CLUSTERING

6. Click NEXT.

Based on the variables you have selected, the system selects the best suitable algorithm for clustering and displays a summary for the clustering.



CLUSTERING WITH SMARTENINSIGHT—THE SYSTEM DISPLAYING A SUMMARY OF SMARTENINSIGHT

- 7. Click CLOSE.
- 8. In case you want to see results from other algorithms, you can select a different algorithm from the **Algorithms** section.



ALGORITHMS FOR CLUSTERING—SELECT AN ALGORITHM

### 4.5.1 Analyzing the output of SmartenInsight—Clustering

SmartenInsight provides information about the clustering of data based on the variables you have selected.

## 4.5.1.1 Interpretation

You can view the interpretation of the algorithm applied for clustering. The interpretation provides information about insights of the model in simple language.

#### About this task

Use this task to view the interpretation of the SmartenInsight clustering object.

#### Procedure

1. Open the SmartenInsight clustering object for which you want to view interpretation.



2. Click the Interpretation icon on the toolbar.

INTERPRETING SMARTENINSIGHT—THE INTERPRETATION OPTION

The system displays the information in the Interpretation dialog box.



INTERPRETING SMARTENINSIGHT—THE INTERPRETATION DIALOG BOX

### 4.5.1.2 Model Summary

You can view the model summary of the SmartenInsight clustering object.

#### About this task

Use this task to view the model summary of the SmartenInsight clustering object.

#### Procedure

- 1. Open the SmartenInsight clustering object for which you want to view the model summary.
- 2. Click the Model summary icon on the toolbar.



MODEL SUMMARY OF SMARTENINSIGHT—THE MODEL SUMMARY OPTION

The system displays the information in the Model summary dialog box.



MODEL SUMMARY OF SMARTENINSIGHT—THE MODEL SUMMARY DIALOG BOX

### 4.5.1.3 Data

You can view the data used for the SmartenInsight clustering object.

#### About this task

Use this task to view the model summary of the SmartenInsight clustering object.

### Procedure

- 1. Open the SmartenInsight clustering object for which you want to view data.
- 2. Click the Data icon on the toolbar.



DATA OF SMARTENINSIGHT—THE DATA OPTION

The system displays the information in the **Data** dialog box.



DATA OF SMARTENINSIGHT—THE DATA DIALOG BOX

3. You can click the Export icon to export the data.

				E
	JOB ⇔	EDUCATION $\Leftrightarrow$	CLUSTER # ⇔	CLUSTER LABELS 🔶
	management	graduation	1	Cluster1
	management	graduation	1	Cluster1
	management	graduation	1	Cluster1
	management	graduation	1	Cluster1
	management	graduation	1	Cluster1
	management	graduation	1	Cluster1
	management	graduation	1	Cluster1
	management	graduation	1	Cluster1
	management	graduation	1	Cluster1
10	management	graduation	1	Cluster1
11	management	graduation	1	Cluster1
	management	graduation	1	Cluster1
	management	graduation	1	Cluster1
14	management	graduation	1	Cluster1
	management	graduation	1	Cluster1
16	management	graduation	1	Cluster1
17	management	graduation	1	Cluster1
18	management	graduation	1	Cluster1
19	management	graduation	1	Cluster1

EXPORT DATA—THE EXPORT ICON

The system displays the **Export** dialog box.

Export	
XLSX	
E+ Export ● XLSX OK CANCEL	

EXPORT DATA—THE EXPORT DIALOG BOX

4. Click **OK**.

### 4.5.1.4 Applying the Model for SmartenInsight

You can enter values for the input parameters and see the results of the model for clustering.

#### About this task

Use this task to apply the model for SmartenInsight clustering object.

#### Procedure

- 1. Open the SmartenInsight clustering object for which you want to apply the model.
- 2. Click the **Apply the model** icon on the toolbar.



VIEWING TREND FOR SMARTENINSIGHT—THE TREND OPTION

#### The system displays the information in the Apply the model dialog box.



APPLYING MODEL FOR SMARTENINSIGHT—THE APPLY THE MODEL DIALOG BOX

 Select an option from the list available in the Apply the model dialog box. The lists available depend on the variables you have selected for clustering.

4. Specify values in the fields.

The fields available are based on the variables you have selected for clustering.

Apply the model	×
response	
yes	
job	1
self-employed	
Input value range is indicative suggestion. It is not a mandatory validation range.           APPLY         CANCEL	
APPLY CANCEL	

APPLYING MODEL FOR SMARTENINSIGHT—SPECIFYING VALUES FOR THE CLUSTERING VARIABLES

5. Click APPLY.

The system displays the **Result** dialog box.

New SmartenInsigh	nt						C		Ð		<i>(i)</i>
<u>.</u>	~~				81 I	Data updated o	n Nover		5, 201		0:43 (j)
<ul> <li>Algorithms</li> <li>K-means clustering</li> </ul>	<i>(i)</i>	3.00					•	•			
Hierarchical clustering	<i>(i)</i>	✓ Result								•	•
▹ Fine-tune parameters	<i>(i)</i>	Input	response		yes						
<ul> <li>Cluster labels</li> </ul>			job		self-employed						
› Settings		It comp	egment rises the highest no c rises the highest entr tte score = 0.696 ()	repreneur o		•		•	•	•	•
	4		DDEL FOR SMART	TENINSIG	HT-THE RESULT DIALO	G BOX					

6. Click CLOSE.

### 4.5.1.5 Chart Information

You can view the information and help interpret the chart that the system has generated for the model.

#### About this task

Use this task to view information about the chart for SmartenInsight.

#### Procedure

- 1. Open the SmartenInsight clustering object for which you want to view information.
- 2. Click the Information icon on the toolbar.



INFORMATION OF CHART—THE INFORMATION OPTION

The system displays the information and guide to interpreting the chart in a dialog box.



INFORMATION OF CHART-THE ABOUT LINE PLOT DIALOG BOX

### 4.5.1.6 Fine-tuning

You can modify the values for various parameters in the clustering SmartenInsight as per your requirements.

#### Fine-tuning parameters:

You can manually specify the number of clusters fine-tuning parameter when the Auto option is turned off:



FINE-TUNE PARAMETERS-K-MEANS AND HIERARCHICAL CLUSTERING WITH AUTO MODE TURNED OFF

Parameter	Description
Number of clusters	Enables you to specify the number of clusters to be formed.

The system automatically selects a value for the number of clusters fine-tuning parameter when the Auto mode is turned on.

Advanced Data Discovery	
New SmartenInsight	
	<
► Algorithms	
<ul> <li>Fine-tune parameters</li> </ul>	(i)
Auto	ON
APPLY	
Cluster labels	
Settings	

FINE-TUNE PARAMETERS—K-MEANS AND HIERARCHICAL CLUSTERING WITH AUTO MODE TURNED ON

### 4.5.1.7 Specifying Cluster Labels

You can specify labels for each cluster available in SmartenInsight.

Specifying cluster labels:

(		
Algorithms		
Fine-tune paramet	ters	i
<ul> <li>Cluster labels</li> </ul>		_
Cluster1	#53bdf4	•
	#d9b500	-
Cluster2		
Cluster2		_

Parameter Description

Cluster

### 4.5.1.8 Chart Configuration

You can configure properties for SmartenInsight titles. You can configure properties of titles, such as font, size, color, style, and text transformation.

The Title settings:

Setting	Description	
Select title	Enables you to select the title for which you want to configure properties.	
Name	Enables you to select the font you want to apply.	
Style	Enables you to select the style you want to apply to the font.	
Size	Enables you to select the size of the font.	
Color	Enables you to select the color for the font.	
Text transform	Enables you to select an option to transform the font.	

#### The Label settings:

Setting	Description	
Select label	Select label Enables you to select the label for which you want to configure properties.	
Name	Enables you to select the font you want to apply.	
Style	Enables you to select the style you want to apply to the font.	
Size	Enables you to select the size of the font.	
Color	Enables you to select the color for the font.	
Text transform	Enables you to select an option to transform the font.	

#### The Format settings:

Setting	Description
Measure	Enables you to select the measure for which you want to change the format.
Comma separator	Enables you to select the option to use a comma as the separator in the

	value of the selected measure.
Comma format	Enables you to select the comma format to specify the comma format you want to use in the values of the selected measure.
Digits after decimal point	Enables you to specify the number of digits to be displayed after the decimal point.
Adjusted digits	Enables you to specify an option to adjust digits in the value of the selected measure.
Show suffix	Enables you to show suffix for the selected measure.

#### The Quick settings:

Setting	Description
Enable sampling	Enables you to apply sampling of data from the dataset.
Number of x axis ticks	Enables you to specify the number of ticks to be available in the x axis.
Number of y axis ticks	Enables you to specify the number of ticks to be available in the y axis.

### 4.5.2 Algorithms used for Clustering

You can view the algorithm that is used for generating clustering. The following algorithms are available:

- **Hierarchical clustering**: Hierarchical clustering is a process by which numeric and/or categorical observations are segmented such that they are as dissimilar as possible from one group to another group and as similar as possible within each group.
- **K-means clustering**: K-means clustering is a process by which numeric observations are segmented such that they are as dissimilar as possible from one group to another group and as similar as possible within each group.

## 4.6 Correlation with SmartenInsight

You can use SmartenInsight to analyze how two or more variables are correlated with each other.

### About this task

Use this task to create a correlation model using SmartenInsight.

#### Procedure

1. Click **New** -> **SmartenInsight** from the menu.





#### The system displays the What do you want to do page.

Advanced Data Discovery	Welcome Shyam Rama
What do you want to do	
Forecasting	Forecast values for the future based on past values, with one or more variables affecting future values. Example: Forecast product sales based on past sales, inflation, and GDP growth. Other use cases: product/service demand forecasting, inventory management, GDP forecasting, tourism forecasting
Classification	Split data into groups based on preassigned categories or classes. Example: An applicant for a new loan can be assigned likely/unlikely defaulter categories based on the preassigned defaulter/nondefaulter category for older applicants. Other use cases: likely credit card fraud, likely loan default analysis, crime/no crime analysis
Clustering	Split data into groups when preassigned categories or classes are not available (as compared with "classification," where preassigned categories or classes are available). Example: Segmenting online customers into heavy/moderate/low purchaser groups based on purchasing frequency, average purchase amount, income, age, etc. Other use cases: customer segmentation or grouping based on purchasing behavior, demography, and geography.
Correlation	Analyze how any two or more variables are associated. Example: Analyze whether or not there is a strong positive association between age and online purchasing frequency. Other use cases: identify association between product price and sales, between age and loan amount, etc.
Regression	Predicts change in one variable based on change in one or more other variables. Answers such questions as the following: Which factors matter most? Which factors can we ignore? How do those factors interact with each other? Example: eCommerce company can measure the sales impact of product price, product promotion, holidays, seasonality, etc. Other use cases: yield management, predicting property price, customer churn prediction, employee attrition prediction, etc.
CORF	RELATION WITH SMARTENINSIGHT—SELECTING A SMARTENINSIGHT TYPE

2. Click Correlation.

The system displays the New SmartenInsight screen.

New S	martenInsight		
ew Sma	arteninsight - correlation - select data		
ata	Q		Name 🔺
	NAME	CREATED	UPDATED
	د Accounts_U	admin May 11, 2018 15:15:44	admin February 09, 2018 15:21:23
	Bage-Passthrough-ease-SpearmanCorrelation-Dataset	jalpa April 03, 2018 12:18:03	Rajesh Mehta February 26, 2019 18:25:31
	Bage-Purchase Relationship-PearsonCorrelation-Dataset	jalpa April 03, 2018 12:16:10	jalpa May 14, 2018 11:38:53
	្រា ARAP_U	admin May 11, 2018 15:16:18	admin January 19, 2018 13:43:32
	€ BrandEQ1	IDSSmarten1 April 10, 2019 14:38:59	admin April 11, 2019 15:18:56
	e Classification dataset	jalpa November 05, 2018 13:40:41	jalpa November 05, 2018 13:58:52
	€ CO dataset	jalpa November 05, 2018 14:12:35	jalpa November 05, 2018 14:13:00

#### THE NEW SMARTENINSIGHT PAGE—SELECTING THE DATASET OR CUBE FOR SMARTENINSIGHT

- 3. Select the dataset or cube you want to use for SmartenInsight, and then click **NEXT**.
- 4. Select the variable among which you want to find correlation from the **Select the variables among which you want to find correlation** section.

elect the variables amo	ong which you want	t to find correlation	
	0		0
User_ID	+	‡ Age	_
		‡ Purchase	_
e.g., age, income, purc	hase amount, purch:	ase frequency, etc.	
e.g., age, income, purc o these variables repre			
o these variables repre	esent ranking or sco	oring?	
o these variables repre	esent ranking or sco	oring?	

CORRELATION WITH SMARTENINSIGHT—SELECTING THE VARIABLE FOR CORRELATION

5. Select an option to specify if the variables represent ranking or scoring.

Advanced Data Discovery			
New SmartenIn	sight		
New SmartenInsigh	t - correlation - s	elect variables	
Select the variables amo	ng which you want	to find correlation	
	0		c
User_ID	+	‡ Age	-
		Purchase	-
e.g., age, income, purch Do these variables repre Yes e.g., student ranking, sa No e.g., age, purchase am	sent ranking or sco atisfaction score, etc. ount, income, etc.	vring?	
Do you want to run corre Yes Select all data	elation on entire dat	taset?	
No			
NEXT CANCEL	BACK		

CORRELATION WITH SMARTENINSIGHT—SELECTING DIMENSION FOR CORRELATION

- 6. Select an option to specify if you want to run the correlation on the entire dataset.
  - If you have selected the **No** option, you can select the column filters for which you want to run correlation.

New Smarte	ninsigni	
New Smartening	sight - correlation - select variable	s
e.g., age, purchase	e amount, income, etc.	
Do you want to run (	correlation on entire dataset?	
Ves		
Select all data		
No		
Apply the dimensi	on filter on input data	
response	response (1) 👻 🗸	Ø
job	job (3) 👻 🗸	Ø
marital	marital (0) 👻	Ø
education	education (2) 👻	Ø
PreviousDefault (0) -		
PreviousDefault	HouseOwnerStatus (0) 👻	
	HouseOwnerStatus (0) 👻	

CORRELATION WITH SMARTENINSIGHT—SELECTING DIMENSION FOR CORRELATION

7. Click **NEXT**.

Based on the variables you have selected, the system selects the best suitable algorithm for analyzing how the selected variables are associated with each other.



CORRELATION WITH SMARTENINSIGHT—THE SYSTEM DISPLAYING SUMMARY OF SMARTENINSIGHT

8. Click CLOSE.

Review the correlation generated.

9. You can select a different algorithm used for analyzing how the selected variables are associated with each other from the **Algorithms** section.



ALGORITHMS FOR CORRELATION—SELECT AN ALGORITHM

### 4.6.1 Analyzing the Output of SmartenInsight—Correlation

SmartenInsight provides information about the correlation of data based on the variables you have selected.

### 4.6.1.1 Interpretation

You can view the interpretation of the algorithm applied for correlation. The interpretation provides information about insights of the model in simple language.

#### About this task

Use this task to view the interpretation of the SmartenInsight correlation object.

#### Procedure

- 1. Open the SmartenInsight correlation object for which you want to view interpretation.
- 2. Click the Interpretation icon on the toolbar.



INTERPRETING SMARTENINSIGHT—THE INTERPRETATION OPTION

The system displays the information in the Interpretation dialog box.



INTERPRETING SMARTENINSIGHT—THE INTERPRETATION DIALOG BOX

### 4.6.1.2 Model Summary

You can view the model summary of the SmartenInsight correlation object.

#### About this task

Use this task to view the model summary of the SmartenInsight correlation object.

#### Procedure

- 1. Open the SmartenInsight correlation object for which you want to view the model summary.
- 2. Click the Model summary icon on the toolbar.



MODEL SUMMARY OF SMARTENINSIGHT—THE MODEL SUMMARY OPTION

The system displays the information in the Model summary dialog box.



MODEL SUMMARY OF SMARTENINSIGHT-THE MODEL SUMMARY DIALOG BOX

### 4.6.1.3 Chart Information

You can view the information and help to interpret the chart that the system has generated for the model.

#### About this task

Use this task to view information about the chart for SmartenInsight.

#### Procedure

- 1. Open the SmartenInsight correlation object for which you want to view information.
- 2. Click the Information icon on the toolbar.



INFORMATION OF CHART—THE INFORMATION OPTION

The system displays the information and guide to interpreting the chart in a dialog box.



INFORMATION OF CHART-THE ABOUT LINE PLOT DIALOG BOX

## 4.6.1.4 Chart Configuration

You can configure properties for SmartenInsight titles. You can configure properties of titles, such as font, size, color, style, and text transformation.

### The Title settings:

Setting	Description
Select title	Enables you to select the title for which you want to configure properties.
Name	Enables you to select the font you want to apply.
Style	Enables you to select the style you want to apply to the font.
Size	Enables you to select the size of the font.
Color	Enables you to select the color for the font.
Text transform	Enables you to select an option to transform the font.

#### The Label settings:

Setting	Description
Select label	Enables you to select the label for which you want to configure properties.
Name	Enables you to select the font you want to apply.
Style	Enables you to select the style you want to apply to the font.
Size	Enables you to select the size of the font.
Color	Enables you to select the color for the font.
Text transform	Enables you to select an option to transform the font.

#### The Format settings:

Setting	Description
Measure	Enables you to select the measure for which you want to change the format.
Comma separator	Enables you to select the option to use a comma as the separator in the value of the selected measure.
Comma format	Enables you to select the comma format to specify the comma format you want to use in the values of the selected measure.
Digits after decimal point	Enables you to specify the number of digits to be displayed after the decimal point.
Adjusted digits	Enables you to specify an option to adjust digits in the value of the selected measure.
Show suffix	Enables you to show suffix for the selected measure.

The Quick settings:

Setting	Description
Enable sampling	Enables you to apply sampling of data from the dataset.
Number of x axis ticks	Enables you to specify the number ticks to be available in the x axis.
Number of y axis ticks	Enables you to specify the number ticks to be available in the y axis.
Digits after decimal point	Enables you to specify the number of digits to be displayed after the decimal point.
Adjusted digits	Enables you to specify an option to adjust digits in the value of the selected measure.
Show suffix	Enables you to show suffix for the selected measure.

### 4.6.2 Algorithms used for Correlation

You can view the algorithm that is used for generating correlation. The following algorithms are available:

- **Karl pearson correlation**: The Karl pearson correlation provides a statistical measure that indicates the extent to which two variables fluctuate together.
- **Spearman rank correlation**: The Spearman rank correlation is a measure of the correlation between two ranked variables. It measures the strength and direction of the association between two sets of data when ranked by each of their quantities.

## 4.7 Regression with SmartenInsight

You can use SmartenInsight to predict change in a variable based on changes in other variables. This algorithm helps you get information, such as which factors matter most, the factors that can be ignored, and how these factors affect a target variable.

### About this task

Use this task to create a regression model using SmartenInsight.

### Procedure

1. Click **New** -> **SmartenInsight** from the menu.



The system displays the What do you want to do page.

品	Classification	Split data into groups based on preassigned categories or classes. Example: An applicant for a new loan can be assigned likely/unlikely defaulter categories based on the preassigned defaulter/nondefaulter category for older applicants. Other use cases: likely credit card fraud, likely loan default analysis, crime/no crime analysis
<del>}</del>	Clustering	Split data into groups when preassigned categories or classes are not available (as compared with "classification," where preassigned categories or classes are available). Example: Segmenting online customers into heavy/moderate/low purchaser groups based on purchasing frequency, average purchase amount, income, age, etc. Other use cases: customer segmentation or grouping based on purchasing behavior, demography, and geography.
~Å	Correlation	Analyze how any two or more variables are associated. Example: Analyze whether or not there is a strong positive association between age and online purchasing frequency. Other use cases: identify association between product price and sales, between age and loan amount, etc.
<i>%</i> °	Regression	Predicts change in one variable based on change in one or more other variables. Answers such questions as the following: Which factors matter most? Which factors can we ignore? How do those factors interact with each other? Example: eCommerce company can measure the sales impact of product price, product promotion, holidays, seasonality, etc. Other use cases: yield management, predicting property price, customer churn prediction, employee attrition prediction, etc.
٥Lo	Frequent pattern mining	
		Finds frequent patterns from the data. Example: A retail store can place bakery products, such as muffins, bread, and eggs, together if these products have a high frequency of being purchased together. Other use cases: market basket analysis, crime analysis

#### REGRESSION WITH SMARTENINSIGHT—SELECTING A SMARTENINSIGHT TYPE

2. Click Regression.

The system displays the New SmartenInsight screen.

New SmartenInsight							
		-					
lew Sr	martenInsig	ght - regres	sion - select data				
Data		Q,			Name 🔺		
	NAM	IE		CREATED	UPDATED		
	J A	Accounts_U		admin May 11, 2018 15:15:44	admin February 09, 2018 15:21:23		
D	ē A	Age-Passthro	ugh-ease-SpearmanCorrelation-Dataset	jalpa April 03, 2018 12:18:03	Rajesh Mehta February 26, 2019 18:25:31		
D	ē A	Age-Purchase	Relationship-PearsonCorrelation-Dataset	jalpa April 03, 2018 12:16:10	jalpa May 14, 2018 11:38:53		
D	J A	ARAP_U		admin May 11, 2018 15:16:18	admin January 19, 2018 13:43:32		
D	€ BrandEQ1			IDSSmarten1 April 10, 2019 14:38:59	admin April 11, 2019 15:18:56		
0	Classification dataset		dataset	jalpa November 05, 2018 13:40:41	jalpa November 05, 2018 13:58:52		
D	ē (	CO dataset		jalpa November 05, 2018 14:12:35	jalpa November 05, 2018 14:13:00		
	CANCEL	BACK					

- 3. Select the dataset or cube you want to use for SmartenInsight, and then click **NEXT**.
- 4. Select the variable to be predicted from the **Select the target variable (variable to be predicted or output variable)** list.

New SmartenInsight									
New SmartenInsight - reg		t va	ariables						
Select the target variable (varia	ble to be predicte	d o	r output variable)						
ARR_DELAY T									
e.g., loan amount									
Select the predictor variables (variables being used to predict the target variable)									
		0	c						
FL_NUM	+								
DEP_TIME_HH	+								
DEP_DELAY									
ARR_TIME_HH	+	-							
ARR_TIME_HH	nployment tenure, ho		, e ownership status, annual income, verification status, debt-tr						
ARR_TIME_HH e.g., Loan amount depends on er income ratio, etc.	nployment tenure, ho		, ownership status, annual income, verification status, debt-tr						
ARR_TIME_HH e.g., Loan amount depends on er income ratio, etc.	nployment tenure, ho		, ownership status, annual income, verification status, debt-ti						
ARR_TIME_HH e.g., Loan amount depends on er income ratio, etc. Do you want to run regression Yes	nployment tenure, ho		, ownership status, annual income, verification status, debt-t						
ARR_TIME_HH e.g., Loan amount depends on er income ratio, etc. Do you want to run regression Yes Select all data	nployment tenure, ho	?							

REGRESSION WITH SMARTENINSIGHT—SELECTING THE VARIABLE TO BE PREDICTED

5. Select the variables that you want to use to predict the target variable from the **Select the predictor variables (variables being used to predict the target variable)** section.

Advanced Data Discovery

## New SmartenInsight

#### New SmartenInsight - regression - select variables

Select the target variable (variable to be predicted or output variable)

ARR\_DELAY

e.g., loan amount

		0			e
DISTANCE	+	•	<pre>\$ DEP_DELAY</pre>	-	ł
UNIQUE_CARRIER			Origin_PrecipitationPreviousHourInches	_	
ORIGIN	+		Origin_SnowfallInches	_	
DEST			Dest_PrecipitationPreviousHourInches	_	
o you want to run regression on ent	ire dataset?				
	ire dataset?				
o you want to run regression on ent Yes Select all data	ire dataset?				
Yes	ire dataset?				
Yes Select all data	ire dataset?				

#### REGRESSION WITH SMARTENINSIGHT—SELECTING THE PREDICTOR VARIABLES

- 6. Select an option to specify whether or not you want to run the regression on the entire dataset, and then click **NEXT**.
  - If you have selected the **No** option, you can select the column filters for which you want to run regression.

v

Advanced Data Discovery			
New Smartenli	nsight		
New SmartenInsig	nt - regression - select varia	bles	
DISTANCE	+ * *	DEP_DELAY	
UNIQUE_CARRIER	+ ‡	Origin_PrecipitationPrev	riousHourInches –
ORIGIN	+ 1	Origin_SnowfallInches	-
DEST	+ - 1	Dest_PrecipitationPrevio	ousHourInches – 🗸
No UNIQUE CARRIER	UNIQUE_CARRIEF	₹ (0) 👻	2
ORIGIN	ORIGIN (0)		2
DEST	DEST (0) 👻	4	2
FL_DATE	From To		
DEP_DATE	From To		
ARR_DATE	From To		
NEXT CANCEL	BACK		

REGRESSION WITH SMARTENINSIGHT—SELECTING DIMENSION FOR REGRESSION

Based on the variables you have selected, the system selects the best suitable algorithm for predicting a variable based on the variable you have selected for predicting.



REGRESSION WITH SMARTENINSIGHT—THE SYSTEM DISPLAYING SUMMARY OF SMARTENINSIGHT

7. Click CLOSE.

Review the regression generated.

8. You can select a different algorithm used for predicting the target variable from the **Algorithms** section.



ALGORITHMS FOR REGRESSION—SELECT AN ALGORITHM

### 4.7.1 Analyzing the Output of SmartenInsight—Regression

SmartenInsight provides information about the prediction of the target variable based on the predictor variables you have selected.

### 4.7.1.1 Interpretation

You can view the interpretation of the algorithm applied for regression. The interpretation provides information about insights of the model in simple language.

#### About this task

Use this task to view the interpretation of the SmartenInsight regression object.

#### Procedure

- 1. Open the SmartenInsight regression object for which you want to view interpretation.
- 2. Click the Interpretation icon on the toolbar.



INTERPRETING SMARTENINSIGHT—THE INTERPRETATION OPTION
Welcome Shyam Ra Smarten ♠ 🔽 New SmartenInsight S 🗎 🕲 📰 🕧 | Data updated on April 13, 2018 18:16:59 📮 ..... Line Fit Plot () Normal Probability Plot () Residual Versus Fit Plot (j) H 🖩 🗸 X-Axis Interpretation - Algorithms DEP DELAY The model fits very well and predictions are accurate *(i)* Simple linear regression The following variables have a significant impact on ARR\_DELAY Multiple linear regression *i*) • DEP\_DELAY Origin SnowfallInches Dest\_PrecipitationPreviousHourInches Settings The following variables do not have a significant impact on ARR\_DELAY 475 Origin PrecipitationPreviousHourInches Dest\_SnowfallInches ARR\_DELAY m the above variables, the following have a positive impact on ARR\_DELAY 250 DEP DELAY Origin\_SnowfallInches Dest\_PrecipitationPreviousHourInches Coefficients With a single unit increase in DEP\_DELAY, there would be 36.099 unit increase in ARR\_DELAY.
 With a single unit increase in Origin\_Snowfallinches, there would be 2.319 unit increase in ARR\_DELAY.
 With a single unit increase in Dest\_PrecipitationPreviousHourInches, there would be 2.066 unit increase 25 in ARR DELAY. 125 CANCEL www.smarten.com INTERPRETING SMARTENINSIGHT—THE INTERPRETATION DIALOG BOX

The system displays the information in the Interpretation dialog box.

### 4.7.1.2 Model Summary

You can view the model summary of the SmartenInsight regression object.

#### About this task

Use this task to view the model summary of the SmartenInsight regression object.

#### Procedure

- 1. Open the SmartenInsight regression object for which you want to view the model summary.
- 2. Click the Model summary icon on the toolbar.



MODEL SUMMARY OF SMARTENINSIGHT—THE MODEL SUMMARY OPTION

Smarten Welcome Shyan **†** New SmartenInsight S 💾 🥲 📰 🛈 Data updated on April 13, 2018 18:16:59 . Residual Versus Fit Plot (j) Line Fit Plot (j) Normal Probability Plot (j) H 1 X-Axis >> Model summary - Algorithm DEP\_DELAY Regression Statistics i Simple linear regression R Square 700 Multiple linear regression The model is not a good fit, Check linearity and normality assumptions in the data to find the fitness of the *(i)* The model is a very good fit with the selected data. ▹ Settings 475 Goodness of fit by R square Weak Strong ARR\_DELAY 0.0 +0.5 +1.0 250 Variable Coefficient P-value Intercept -0.09 DEP\_DELAY 36.099 Origin\_PrecipitationPreviousHourInches 0.149 25 Origin\_SnowfallInches 2.319 Dest\_PrecipitationPreviousHourInches 2.066 Dest\_SnowfallInches -0.584 -200 + Variable significance by P-value 12 CANCEL www.smarten.com

The system displays the information in the Model summary dialog box.

MODEL SUMMARY OF SMARTENINSIGHT—THE MODEL SUMMARY DIALOG BOX

### 4.7.1.3 Data

You can view the data used for the SmartenInsight regression object.

### About this task

Use this task to view the model summary of the SmartenInsight regression object.

#### Procedure

- 1. Open the SmartenInsight regression object for which you want to view data.
- 2. Click the Data icon on the toolbar.



DATA OF SMARTENINSIGHT—THE DATA OPTION

Advanced Data Discovery								Welcome	Shyam	Rama
New SmartenInsight							S	9		G
						Data updat	ed on Apri	13, 2018	18:16:	59 <b>ş</b>
	Line Fit Plot (j)	Normal Probability Plot (j		Residual Versu	s Fit Plot (j)		3	∃ H		~
Algorithms	X-Axis	>>	Data							
Simple linear regression (j)	DEP_DELAY	•								E⇒
	700 -		#	ARR_DELAY	DEP_DELAY	ORIGIN_PRECIPITATIONPREVIOU SHOU	RINCHE	S⇔ OR	IGIN_S	NOV
Aultiple linear regression (j)			1	16.0	65.0	0.001		0.0		
			2	-34.0	16.0	0.0		0.0		
Settings			3	36.0	16.0	0.0		0.0		
			4	-6.0	19.0	0.0		0.0		
	475 -		5	0.0	-4.0	0.0		0.0		
			6	0.0	-4.0	0.0		0.0		
	*		7	-3.0	1.0	0.0		0.0		
			8	-31.0	14.0	0.0		0.0		
	ARA DELAY		9	-32.0	2.0	0.0		0.0		
	É 250 -		10	5.0	23.0	0.0		0.0		
			11	8.0	-4.0	0.0		0.0		
			12	27.0	-4.0	0.0		0.0		
			13	-5.0	12.0	0.0		0.0		
			14	-15.0	-8.0	0.0		0.0		
	25 -		15	23.0	-7.0	0.0		0.0		
			16	-5.0	15.0	0.0		0.0		
		CLAR CALL	17	-40.0	-4.0	0.0		0.0		
			18	0.0	-2.0	0.02		0.0		
			19	-49.0	-3.0	0.0		0.0		
	-200 - .50	125								) )
www.smarten.com		,		finedundefinedund NCEL	lefined					

The system displays the information in the **Data** dialog box.

DATA OF SMARTENINSIGHT—THE DATA DIALOG BOX

3. You can click the Export icon to export the data.

				E
	$\textbf{ARR\_DELAY} \Leftrightarrow$	$\textbf{DEP\_DELAY} \Leftrightarrow$	$\textbf{ORIGIN\_PRECIPITATION} PREVIOU SHOURINCHES \Leftrightarrow$	ORIGIN_SN
	16.0	65.0	0.001	0.0
	-34.0	16.0	0.0	0.0
3	36.0	16.0	0.0	0.0
4	-6.0	19.0	0.0	0.0
5	0.0	-4.0	0.0	0.0
	0.0	-4.0	0.0	0.0
	-3.0	1.0	0.0	0.0
	-31.0	14.0	0.0	0.0
•	-32.0	2.0	0.0	0.0
10	5.0	23.0	0.0	0.0
11	8.0	-4.0	0.0	0.0
12	27.0	-4.0	0.0	0.0
13	-5.0	12.0	0.0	0.0
14	-15.0	-8.0	0.0	0.0
15	23.0	-7.0	0.0	0.0
16	-5.0	15.0	0.0	0.0
17	-40.0	-4.0	0.0	0.0
18	0.0	-2.0	0.02	0.0
19	-49.0	-3.0	0.0	0.0

EXPORT DATA—THE EXPORT ICON

The system displays the **Export** dialog box.

[→ Export
Export
OK CANCEL

EXPORT DATA—THE EXPORT DIALOG BOX

4. Click **OK**.

### 4.7.1.4 Applying the Model for SmartenInsight

You can enter values for the input parameters and see the results of the model for regression.

#### About this task

Use this task to apply the model for the SmartenInsight regression object.

#### Procedure

- 1. Open the SmartenInsight regression object for which you want to apply the model.
- 2. Click the Apply the model icon on the toolbar.



APPLYING MODEL FOR SMARTENINSIGHT—THE APPLY MODEL OPTION

The system displays the information in the **Apply the model** dialog box.

Advanced Data Discovery	Welcome Shyam Ramani
New SmartenInsight	C 🖻 9 📰 🕖
Line Fit Plot () Normal Probability Plot ()	Deta updated on April 13, 2018 18:16:59 🐖
- Algorithms X-Axis	Apply the model X
Simple linear regression	DEP_DELAY
Multiple linear regression (j)	(-15.0 to 628.0) Origin_PrecipitationPreviousHourInches
- 475 -	(0.0 to 0.34) Origin_SnowfallInches
AFT - 250 - 450 -	(0.0 to 1.0) Dest_PrecipitationPreviousHourInches
25-	(0.0 to 0.34) Dest_SnowfallInches
-200 _g0	Input value range is indicative suggestion. It is not a mandatory validation range.           APPLY         CANCEL

APPLYING MODEL FOR SMARTENINSIGHT—THE APPLY THE MODEL DIALOG BOX

- Select an option from the list available in the Apply the model dialog box.
   The lists available depend on the variables you have selected for regression.
- Specify values in the fields.
   The fields available are based on the variables you have selected for regression.

A	Apply the model	×
D	DEP_DELAY	Î
Γ	35	L
(-	15.0 to 626.0)	н
C	Drigin_PrecipitationPreviousHourInches	L
ſ	0.15	L
(	0.0 to 0.34)	н
C	Drigin_SnowfallInches	L
ſ	0.5	L
(0	0.0 to 1.0)	н
D	Dest_PrecipitationPreviousHourInches	н
ſ	0.18	н
(0	0.0 to 0.34)	н
D	Dest_SnowfallInches	н
ſ	0.6	1
"	3.84- 0.0V	+

APPLYING MODEL FOR SMARTENINSIGHT—SPECIFYING VALUES FOR THE REGRESSION VARIABLES

#### 5. Click APPLY.

The system displays the **Result** dialog box.

Advanced Data Discovery			Welco	me Shyam Rama
New SmartenInsight			S 🗎	9
	Line Fit Plot () Normal Probability Plot ()	Residual Versus Fit Plot (j)	Data updated on April 13, 2	018 18:16:59 🖡
Algorithms	Axis DER DELAY			
Multiple linear regression	Input DEP_DELAY	35		•
Settings	Origin_PrecipitationPreviousHourInches Origin_SnowfallInches	0.15 0.5		
	Dest_PrecipitationPreviousHourInches Dest_SnowfallInches	0.18 0.6	· ·	
ARR. DELAY	Output Predicted ARR_DELAY is 58.989. R Square = 0.665 ⊕ CLOSE			
	25-		-	
	-200	300	4 <sup>75</sup>	650

APPLYING MODEL FOR SMARTENVIEW—THE RESULT DIALOG BOX

6. Click CLOSE.

### 4.7.1.5 Chart Configuration

You can configure properties for SmartenInsight titles. You can configure properties of titles, such as font, size, color, style, and text transformation.

### The Title settings:

Setting	Description
Select title	Enables you to select the title for which you want to configure properties.
Name	Enables you to select the font you want to apply.
Style	Enables you to select the style you want to apply to the font.
Size	Enables you to select the size of the font.
Color	Enables you to select the color for the font.
Text transform	Enables you to select an option to transform the font.

#### The Label settings:

Setting	Description
Select label	Enables you to select the label for which you want to configure properties.
Name	Enables you to select the font you want to apply.
Style	Enables you to select the style you want to apply to the font.
Size	Enables you to select the size of the font.
Color	Enables you to select the color for the font.
Text transform	Enables you to select an option to transform the font.

#### The Format settings:

Setting	Description
Measure	Enables you to select the measure for which you want to change the format.
Comma separator	Enables you to select the option to use a comma as the separator in the value of the selected measure.
Comma format	Enables you to select the comma format to specify the comma format you want to use in the values of the selected measure.
Digits after decimal point	Enables you to specify the number of digits to be displayed after the decimal point.
Adjusted digits	Enables you to specify an option to adjust digits in the value of the selected measure.
Show suffix	Enables you to show suffix for the selected measure.

The Quick settings:

Setting	Description
Enable sampling	Enables you to apply sampling of data from the dataset.
Number of x axis ticks	Enables you to specify the number ticks to be available in the x axis.
Number of y axis ticks	Enables you to specify the number ticks to be available in the y axis.

### 4.7.2 Algorithms used for Regression

You can view the algorithm that is used for generating regression. The following algorithms are available:

- **Simple linear regression**: Simple linear regression is a technique that attempts to explore the relationship between one independent variable and one dependent variable.
- **Multiple linear regression**: Multiple linear regression is a technique that attempts to explore the relationship between one or more independent variables and one dependent variable.

### 4.8 Frequent pattern mining with SmartenInsight

You can use SmartenInsight to find patterns from the selected dataset. For example, you can find the frequency of purchase of a product.

#### About this task

Use this task to create a frequent pattern mining model using SmartenInsight.

#### Procedure

1. Click **New -> SmartenInsight** from the menu.



MENU OPTION-NEW SMARTENINSIGHT

The system displays the What do you want to do page.

<del>}</del>	Clustering	Split data into groups when preassigned categories or classes are not available (as compared with "classification," where preassigned categories or classes are available). Example: Segmenting online customers into heavy/moderate/low purchaser groups based on purchasing frequency, average purchase amount, income, age, etc. Other use cases: customer segmentation or grouping based on purchasing behavior, demography, and geography.
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Correlation	Analyze how any two or more variables are associated. Example: Analyze whether or not there is a strong positive association between age and online purchasing frequency. Other use cases: identify association between product price and sales, between age and loan amount, etc.
	Regression	Predicts change in one variable based on change in one or more other variables. Answers such questions as the following: Which factors matter most? Which factors can we ignore? How do those factors interact with each other? Example: eCommerce company can measure the sales impact of product price, product promotion, holidays, seasonality, etc. Other use cases: yield management, predicting property price, customer churn prediction, employee attrition prediction, etc.
°ړ <sub>ه</sub>	Frequent pattern mining	Finds frequent patterns from the data. Example: A retail store can place bakery products, such as muffins, bread, and eggs, together if these products have a high frequency of being purchased together. Other use cases: market basket analysis, crime analysis
Δ	Hypothesis testing	Answers such questions as the following: Are two samples significantly different? Is the treatment effective? Are two dimensions related or independent of each other?
		Example: An eCommerce company can measure the regional influence on product category and gender influence on purchased product type. Other use cases: finding out if a medical treatment/promotional activity has been effective, if two river samples differ significantly in terms of pH level, etc.
<u>                                     </u>	Descriptive statistics	

FREQUENT PATTERN MINING WITH SMARTENINSIGHT—SELECTING A SMARTENINSIGHT TYPE

### 2. Click **Frequent pattern mining**. The system displays the **New SmartenInsight** screen.

ew	SmartenInsight		
w S	martenInsight - Frequent pattern mining - select data		
ta	Q		Name 🔺
	NAME	CREATED	UPDATED
	Accounts_U	admin May 11, 2018 15:15:44	admin February 09, 2018 15:21:23
	Bage-Passthrough-ease-SpearmanCorrelation-Dataset	jalpa April 03, 2018 12:18:03	Rajesh Mehta February 26, 2019 18:25:31
	age-Purchase Relationship-PearsonCorrelation-Dataset	jalpa April 03, 2018 12:16:10	jalpa May 14, 2018 11:38:53
	P Apriori	admin August 08, 2019 14:46:05	admin February 12, 2018 12:29:58
	Apriori data	admin August 08, 2019 14:45:59	admin February 07, 2018 10:52:48
	ARAP_U	admin May 11, 2018 15:16:18	admin January 19, 2018 13:43:32
	RIMAX Sales Graph data	admin August 08, 2019 14:46:11	admin September 07, 2017 15:41:54
кт	CANCEL BACK	admin	admin

THE NEW SMARTENINSIGHT PAGE—SELECTING THE DATASET OR CUBE FOR SMARTENINSIGHT

3. Select the dataset or cube you want to use for SmartenInsight, and then click **NEXT**.

#### Note:

The dataset you select must contain at least one column that represents unique IDs.

4. Select the variable representing the unique ID from the **Select the variable representing unique ID** list.

Transaction_ID	unique ID			
Transaction_ID				•
e.g., Transaction ID, date, time, etc	2.			
elect the variable(s) containi	ng items for whi	ch you need	to find frequent	pattern
		0		0
tem3	+	*		
tem4	+			
tem5	+			
tem6	+	-		
e.g., Crime 1, Crime 2, Product 1,	Product 2, etc., for ea	ach unique ID se	elected above	
	tern mining on ent	tire dataset?		
you want to run frequent pat				
you want to run frequent pat Yes				

FREQUENT PATTERN MINING WITH SMARTENINSIGHT—SELECTING THE VARIABLE REPRESENTING UNIQUE ID

5. Select the variables for which you want to find frequent patterns from the **Select the** variable(s) containing items for which you need to find frequent pattern section.

Advanced Data Discovery		
New SmartenInsight		
New SmartenInsight - Free	quent pattern mining - select	variables
elect the variable representing	unique ID	
Transaction_ID		•
e.g., Transaction ID, date, time,	etc.	
elect the variable(s) containi battern	ng items for which you need to	find frequent
	0	0
	titem1	_ ^
	Item2	-
	t Item3	-
	Item4	
e.g., Crime 1, Crime 2, Product	1, Product 2, etc., for each unique IE	D selected above
Do you want to run frequent pat	tern mining on entire dataset?	
Yes		
Select all data		
No		
Apply the dimension filter on	input data	
tem1	ltem1 (	0) -
tem2	ltem2 (	0) -
tem3	ltem3 (	0) -
NEXT CANCEL BACK	Item4 (	0) -

FREQUENT PATTERN MINING WITH SMARTENINSIGHT—SELECTING VARIABLES CONTAINING FREQUENT PATTERN

- 6. Select an option to specify whether or not you want to run the frequent pattern mining on the entire dataset, and then click **NEXT**.
  - If you have selected the **No** option, you can select the column filters for which you want to find the frequent pattern.

	sight		
New SmartenInsigh	t - Frequent patte	ern mining - select variabl	es
elect the variable repres	senting unique ID		
Transaction_ID			•
e.g., Transaction ID, dat	te, time, etc.		
elect the variable(s) c	ontaining items fo	or which you need to find fre	quent
attern			
	0		Θ
		tltem1	_ ^
		Item2	-
		Item3	-
		\$ Item4	
e.g., Crime 1, Crime 2,	Floudet 1, Floudet 2,	cite, for outer anique ib belocite	
e.g., Crime 1, Crime 2, I Do you want to run frequ Yes Select all data No Apply the dimension fi	uent pattern mining		
Do you want to run frequ Yes Select all data No	uent pattern mining		
Do you want to run frequ Yes Select all data No Apply the dimension fi	uent pattern mining	on entire dataset?	
Do you want to run frequ Yes Select all data No Apply the dimension fi tem1	uent pattern mining	on entire dataset? Item1 (0) 👻	
Do you want to run frequ Yes Select all data No Apply the dimension fi tem1 tem2	uent pattern mining	on entire dataset? Item1 (0) v Item2 (0) v	

FREQUENT PATTERN MINING WITH SMARTENINSIGHT—SELECTING COLUMN FILTERS

Based on the variables you have selected, frequent patterns will be identified from the data.



FREQUENT PATTERN MINING WITH SMARTENINSIGHT—THE SYSTEM DISPLAYING SUMMARY OF SMARTENINSIGHT

7. Click CLOSE.

Review the frequent pattern mining generated.

### 4.8.1 Analyzing the Output of SmartenInsight—Frequent pattern mining

SmartenInsight provides information about the frequent pattern based on the variables you have selected.

### 4.8.1.1 Interpretation

You can view the interpretation of the algorithm applied for frequent pattern mining. The interpretation provides information about insights of the model in simple language.

#### About this task

Use this task to view the interpretation of the SmartenInsight frequent pattern mining object.

#### Procedure

- 1. Open the SmartenInsight frequent pattern mining object for which you want to view interpretation.
- 2. Click the Interpretation icon on the toolbar.



INTERPRETING SMARTENINSIGHT—THE INTERPRETATION OPTION

The system displays the information in the Interpretation dialog box.



INTERPRETING SMARTENINSIGHT—THE INTERPRETATION DIALOG BOX

### 4.8.1.2 Association Rules

You can view the association rules of the SmartenInsight frequent pattern mining object.

#### About this task

Use this task to view the association rule of the SmartenInsight frequent pattern mining object.

#### Procedure

- 1. Open the SmartenInsight frequent pattern mining object for which you want to view the association rule.
- 2. Click the Association rule icon on the toolbar.



MODEL SUMMARY OF SMARTENINSIGHT—THE ASSOCIATION RULE OPTION

The system displays the information in the Association rules dialog box.



MODEL SUMMARY OF SMARTENINSIGHT—THE ASSOCIATION RULES DIALOG BOX

### 4.8.1.3 Applying the Model for SmartenInsight

You can enter values for the input parameters and see the results of the model for frequent pattern mining.

#### About this task

Use this task to apply the model for SmartenInsight frequent pattern mining object.

#### Procedure

- 1. Open the SmartenInsight frequent pattern mining object for which you want to apply the model.
- 2. Click the **Apply the model** icon on the toolbar.



APPLYING MODEL FOR SMARTENINSIGHT—THE APPLY MODEL OPTION

The system displays the information in the **Apply the model** dialog box.

Advanced Data Discovery						Welc	ome St	hyam Ra	amani
New SmartenInsight					C		Ç		<i>(i)</i>
	~				🚺   Data updated	on May	14, 201	8 11:44	:59
			Confide	nce b	y Rules - Top 25	) <u> </u>		~	<i>i</i> )
<ul> <li>Algorithms</li> </ul>			Ham -	$\gg$	Apply the model				×
	$\bigcirc$		Domestic Eggs -		Antecedent				
Frequent pattern mining	(i)		Pip Fruit, Whole Milk						
Fine-tune parameters	(i)		Root Vegetables						
<ul> <li>Settings</li> </ul>	0		Curd -		Consequent				
			Frozen Vegetables, Whole Milk -						
			Pork,Whole Milk -		5			_	
			Whipped/Sour Cream,Other Vegetables -						
			Pork,Other Vegetables						
		+	Root Vegetables, Other Vegetables -						
		Antecedent	Butter						
		ntec	Pip Fruit, Yogurt -						
		<	Root Vegetables, Rolls/Buns -						
			Whipped/Sour Cream,Yogurt Pip Fruit,Other Vegetables						
			Domestic Eggs,Other Vegetables – Curd,Yogurt –		Input value range is indicative suggestion. It is not a mandatory validation range.				
			-						
			Root Vegetables, Yogurt – Butter, Other Vegetables –		APPLY CANCEL				

APPLYING MODEL FOR SMARTENINSIGHT—THE APPLY THE MODEL DIALOG BOX

- Select an option from the list available in the Apply the model dialog box.
   The lists available depend on the variables you have selected for frequent pattern mining.
- Specify values in the fields.
   The fields available are based on the variables you have selected for frequent pattern mining.

citrus fruit	Apply the model	×
Consequent	Antecedent	
	citrus fruit	
tropical fruit	Consequent	
	tropical fruit	
Input value range is indicative suggestion. It is not a mandatory validation range.	Input value range is indicative suggestion. It is not a mandatory validation range.	
APPLY CANCEL	APPLY CANCEL	

APPLYING MODEL FOR SMARTENINSIGHT—SPECIFYING VALUES FOR THE FREQUENT PATTERN MINING VARIABLES

### 5. Click APPLY.

The system displays the **Result** dialog box.

Advanced Data Discovery				Welcom	e Shyam	Ramani
New SmartenInsight			S	9	0	<i>(i)</i>
			Data updated	on May 14	2018 11:	44:59
	Confidence by Ru		) <u> </u>	~	<i>(i)</i>	
- Algorithms	Ham -					
Formation and the second second	Domestic Eggs —					
Frequent pattern mining (j)	Pip Fruit,Whole Milk					
▹ Fine-tune parameters (j)	Root Vegetables					
▹ Settings	🗸 Result					
	Input					
	Antecedent	citrus fruit				
	Consequent	tropical fruit				
	Output					
	<ul> <li>Confidence = 24.28% (a)</li> </ul>				47.01-49.9	
	CLOSE				49.99-52.9 52.97-55.9	
					55.95-58.9	
	Pip Fruit, Other Vegetables —				58.93-61.9	
	Domestic Eggs,Other Vegetables —			•	00.00-01.0	
	Curd,Yogurt -					
	Root Vegetables,Yogurt — Butter,Other Vegetables —					

APPLYING MODEL FOR SMARTENINSIGHT—THE RESULT DIALOG BOX

6. Click CLOSE.

### 4.8.1.4 Chart Information

You can view the information and help to interpret the chart that the system has generated for the model.

#### About this task

Use this task to view information about the chart for SmartenInsight.

#### Procedure

- 1. Open the SmartenInsight correlation object for which you want to view information.
- 2. Click the Information icon on the toolbar.



INFORMATION OF CHART—THE INFORMATION OPTION

The system displays the information and guide to interpreting the chart in a dialog box.



INFORMATION OF CHART—THE ABOUT LINE PLOT DIALOG BOX

### 4.8.1.5 Fine-tuning

You can modify the values for various parameters in the frequent pattern mining SmartenInsight as per your requirements.

#### Fine-tuning parameters:

You can manually specify a value for frequent pattern mining fine-tuning parameter when the Auto option is turned off:

New SmartenInsigh	t
<ul> <li>Algorithms</li> </ul>	
<ul> <li>Fine-tune parameters</li> </ul>	i
Auto	OFF
Minimum Support	- + 0.01
Minimum Confidence	- + 0.01
APPLY	
Settings	

#### FINE-TUNE PARAMETERS—FREQUENT PATTERN MINING WITH AUTO MODE TURNED OFF

Parameter	Description
Minimum Support	Enables you to specify a value for minimum support.
Minimum Confidence	Enables you to specify a value for minimum confidence.

The system automatically selects a value of frequent pattern mining fine-tuning parameter when the Auto mode is turned on.



#### FINE-TUNE PARAMETERS—FREQUENT PATTERN MINING WITH AUTO MODE TURNED ON

### 4.8.1.6 Chart Configuration

You can configure properties for SmartenInsight titles. You can configure properties of titles, such as font, size, color, style, and text transformation.

The Title settings:

Setting	Description
Select title	Enables you to select the title for which you want to configure properties.
Name	Enables you to select the font you want to apply.
Style	Enables you to select the style you want to apply to the font.
Size	Enables you to select the size of the font.
Color	Enables you to select the color for the font.
Text transform	Enables you to select an option to transform the font.

#### The Label settings:

Setting	Description
Select label	Enables you to select the label for which you want to configure properties.
Name	Enables you to select the font you want to apply.
Style	Enables you to select the style you want to apply to the font.
Size	Enables you to select the size of the font.
Color	Enables you to select the color for the font.
Text transform	Enables you to select an option to transform the font.

The Quick settings:

Setting	Description
Enable sampling	Enables you to apply sampling of data from the dataset.

### 4.8.2 Algorithm used for frequent pattern mining

You can view the algorithm that is used for generating frequent pattern mining. The following algorithm is available:

• **Frequent pattern mining**: Frequent pattern mining is a method that is used to find frequent patterns from a dataset.

### 4.9 Hypothesis testing with SmartenInsight

You can use SmartenInsight to analyze the data within a dataset and answer questions, such as whether or not two samples are different, is a treatment effective, if two dimensions are related or independent of each other, and much more.

### About this task

Use this task to create a Hypothesis testing model using SmartenInsight.

#### Procedure

1. Click **New** -> **SmartenInsight** from the menu.



MENU OPTION—NEW SMARTENINSIGHT

The system displays the What do you want to do page.

<u> </u>	Clustering	Split data into groups when preassigned categories or classes are not available (as compared with "classification," where preassigned categories or classes are available). Example: Segmenting online customers into heavy/moderate/low purchaser groups based on purchasing frequency, average purchase amount, income, age, etc. Other use cases: customer segmentation or grouping based on purchasing behavior, demography, and geography.
~~~!\ }	Correlation	Analyze how any two or more variables are associated. Example: Analyze whether or not there is a strong positive association between age and online purchasing frequency. Other use cases: identify association between product price and sales, between age and loan amount, etc.
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Regression	Predicts change in one variable based on change in one or more other variables. Answers such questions as the following: Which factors matter most? Which factors can we ignore? How do those factors interact with each other? Example: eCommerce company can measure the sales impact of product price, product promotion, holidays, seasonality, etc. Other use cases: yield management, predicting property price, customer churn prediction, employee attrition prediction, etc.
₀ړ₀	Frequent pattern mining	Finds frequent patterns from the data. Example: A retail store can place bakery products, such as muffins, bread, and eggs, together if these products have a high frequency of being purchased together. Other use cases: market basket analysis, crime analysis
Δ	Hypothesis testing	Answers such questions as the following: Are two samples significantly different? Is the treatment effective? Are two dimensions related or independent of each other? Example: An eCommerce company can measure the regional influence on product category and gender influence on purchased product type. Other use cases: finding out if a medical treatment/promotional activity has been effective, if two river samples differ significantly in terms of pH level, etc.
<b> </b> <del> </del> <del> </del> <del> </del> <del> </del> <del> </del>	Descriptive statistics	Provides basic statistics, such as mean, median, mode, standard deviation, variance, skewness, and kurtosis.

#### HYPOTHESIS TESTING WITH SMARTENINSIGHT—SELECTING A SMARTENINSIGHT TYPE

#### 2. Click Hypothesis testing.

The system displays the New SmartenInsight screen.

New SmartenInsight			
ew Si	martenInsight - hypothesis testing - select data		
)ata	Q,		Name 🔺
	NAME	CREATED	UPDATED
	Accounts_U	<b>admin</b> May 11, 2018 15:15:44	admin February 09, 2018 15:21:23
0	age-Passthrough-ease-SpearmanCorrelation-Dataset	jalpa April 03, 2018 12:18:03	Rajesh Mehta February 26, 2019 18:25:31
0	age-Purchase Relationship-PearsonCorrelation-Dataset	jalpa April 03, 2018 12:16:10	jalpa May 14, 2018 11:38:53
0	Apriori	admin August 08, 2019 14:46:05	admin February 12, 2018 12:29:58
0	🔛 Apriori data	admin August 08, 2019 14:45:59	admin February 07, 2018 10:52:48
0	ARAP_U	admin May 11, 2018 15:16:18	admin January 19, 2018 13:43:32
0	ARIMAX Sales Graph data	admin August 08, 2019 14:46:11	admin September 07, 2017 15:41:54

#### THE NEW SMARTENINSIGHT PAGE—SELECTING THE DATASET OR CUBE FOR SMARTENINSIGHT

- 3. Select the dataset or cube you want to use for SmartenInsight, and then click **NEXT**.
- 4. Select an option to specify the objective:
  - Analyze if two or more samples are statistically significantly different—Sample significance analysis
  - Analyze the effect of a particular treatment/event (pre/post analysis of a measure on two different time periods)—**Pre-post analysis**

• Analyze if two dimensions are independent or related—**Correlation between dimensions** 

	nartenInsight - hypothesis testing - select variables
Analyz e.g., Ch	e if two or more samples are statistically significantly different eck to see if TDS level of two or more rivers is significantly different; if yes, then which ones differ significantly.
	e the effect of a particular treatment/event (pre/post analysis of a measure rent time periods)
	eck to see if TSH levels of patients before and after a thyroid treatment differ
significa	nuy.
_	nuy. e if two dimensions are independent or related
Analyz e.g., Ch	
Analyz e.g., Ch influence elect a di	e if two dimensions are independent or related eck to see if gender and product category are related, i.e., if gender has an e on purchased product category. mension
Analyz e.g., Ch influenco elect a di Educatio	e if two dimensions are independent or related eck to see if gender and product category are related, i.e., if gender has an e on purchased product category. mension
Analyz e.g., Ch influenco elect a di Educatio	e if two dimensions are independent or related ack to see if gender and product category are related, i.e., if gender has an a on purchased product category. mension mension rr, gender, etc.

HYPOTHESIS TESTING WITH SMARTENINSIGHT—SELECTING THE OBJECTIVE

### 4.9.1 Hypothesis Testing—Sample Significance Analysis

You can perform hypothesis testing to analyze if two or more samples from the selected dataset are statistically significantly different.

#### Procedure

1. Select the Analyze if two or more samples are statistically significantly different option from the New SmartenInsight page.

New SmartenIr	nsight
New SmartenInsig	nt - hypothesis testing - select variables
Please let us know you	objective
	e samples are statistically significantly different DS level of two or more rivers is significantly different; if yes, then fer significantly.
Analyze the effect of on two different time period	a particular treatment/event (pre/post analysis of a measure ods)
e.g., Check to see if T significantly.	SH levels of patients before and after a thyroid treatment differ
Analyze if two dimens	sions are independent or related
e.g., Check to see if ge influence on purchase	ender and product category are related, i.e., if gender has an d product category.
influence on purchase	
influence on purchase Select a dimension	d product category.
influence on purchase Select a dimension Education	d product category.
influence on purchase Select a dimension Education e.g., river, gender, etc.	d product category.
influence on purchase Select a dimension Education e.g., river, gender, etc. Select a measure	d product category.

SAMPLE SIGNIFICANCE ANALYSIS WITH SMARTENINSIGHT—SELECTING THE OBJECTIVE

2. Select the dimension you want from the **Select a dimension** list.

<ul> <li>Analyze if two or more samples are statistically significantly different         <ul> <li>e.g., Check to see if TDS level of two or more rivers is significantly different; if yes, then identify which ones differ significantly.</li> </ul> </li> <li>Analyze the effect of a particular treatment/event (pre/post analysis of a measure on wo different time periods)         <ul> <li>e.g., Check to see if TSH levels of patients before and after a thyroid treatment differ significantly.</li> </ul> </li> <li>Analyze if two dimensions are independent or related         <ul> <li>e.g., Check to see if gender and product category are related, i.e., if gender has an influence on purchased product category.</li> </ul> </li> </ul>	INEW SIT	artenInsight
<ul> <li>e.g., Check to see if TDS level of two or more rivers is significantly different; if yes, then identify which ones differ significantly.</li> <li>Analyze the effect of a particular treatment/event (pre/post analysis of a measure on wo different time periods)</li> <li>e.g., Check to see if TSH levels of patients before and after a thyroid treatment differ significantly.</li> <li>Analyze if two dimensions are independent or related</li> <li>e.g., Check to see if gender and product category are related, i.e., if gender has an influence on purchased product category.</li> </ul>	New Smart	enInsight - hypothesis testing - select variables
<ul> <li>e.g., Check to see if TDS level of two or more rivers is significantly different; if yes, then identify which ones differ significantly.</li> <li>Analyze the effect of a particular treatment/event (pre/post analysis of a measure on wo different time periods)</li> <li>e.g., Check to see if TSH levels of patients before and after a thyroid treatment differ significantly.</li> <li>Analyze if two dimensions are independent or related</li> <li>e.g., Check to see if gender and product category are related, i.e., if gender has an influence on purchased product category.</li> </ul>	Please let us k	now your objective
<ul> <li>identify which ones differ significantly.</li> <li>Analyze the effect of a particular treatment/event (pre/post analysis of a measure on wo different time periods)</li> <li>e.g., Check to see if TSH levels of patients before and after a thyroid treatment differ significantly.</li> <li>Analyze if two dimensions are independent or related</li> <li>e.g., Check to see if gender and product category are related, i.e., if gender has an influence on purchased product category.</li> </ul>	Analyze if to	vo or more samples are statistically significantly different
Analyze if two dimensions are independent or related     e.g., Check to see if TSH levels of patients before and after a thyroid treatment differ     significantly.     Analyze if two dimensions are independent or related     e.g., Check to see if gender and product category are related, i.e., if gender has an     influence on purchased product category.  Select a dimension		
significantly. Analyze if two dimensions are independent or related e.g., Check to see if gender and product category are related, i.e., if gender has an influence on purchased product category. Select a dimension	-	
e.g., Check to see if gender and product category are related, i.e., if gender has an influence on purchased product category.	-	
influence on purchased product category. Select a dimension		o see it I SH levels of patients before and after a thyroid treatment differ
Select a dimension Education	significantly.	
Education	<ul> <li>significantly.</li> <li>Analyze if tv</li> <li>e.g., Check to</li> </ul>	vo dimensions are independent or related o see if gender and product category are related, i.e., if gender has an
	<ul> <li>significantly.</li> <li>Analyze if tw</li> <li>e.g., Check tw</li> <li>influence on</li> </ul>	vo dimensions are independent or related o see if gender and product category are related, i.e., if gender has an purchased product category.
e.g., river, gender, etc.	<ul> <li>significantly.</li> <li>Analyze if tw e.g., Check to influence on p</li> <li>Select a dimen</li> </ul>	vo dimensions are independent or related o see if gender and product category are related, i.e., if gender has an purchased product category.
	significantly. Analyze if tw e.g., Check tr influence on p Select a dimen Education	vo dimensions are independent or related o see if gender and product category are related, i.e., if gender has an purchased product category.
	significantly. Analyze if tv e.g., Check tr influence on p Select a dimen Education e.g., river, ge	vo dimensions are independent or related o see if gender and product category are related, i.e., if gender has an purchased product category. sion nder, etc.
Select a measure	significantly. Analyze if tv e.g., Check tr influence on p Select a dimen Education e.g., river, ge	vo dimensions are independent or related o see if gender and product category are related, i.e., if gender has an purchased product category. sion nder, etc.
Select a measure Balance	significantly. Analyze if tv e.g., Check tr influence on i Select a dimen Education e.g., river, ge Select a measu	vo dimensions are independent or related o see if gender and product category are related, i.e., if gender has an purchased product category. sion nder, etc.

SAMPLE SIGNIFICANCE ANALYSIS WITH SMARTENINSIGHT—SELECTING A DIMENSION

3. Select the measure you want to use from the **Select a measure** list, and then click **NEXT**.

Advanced Data Discovery
New SmartenInsight
New SmartenInsight - hypothesis testing - select variables
Please let us know your objective
Analyze if two or more samples are statistically significantly different
e.g., Check to see if TDS level of two or more rivers is significantly different; if yes, then identify which ones differ significantly.
<ul> <li>Analyze the effect of a particular treatment/event (pre/post analysis of a measure on two different time periods)</li> </ul>
e.g., Check to see if TSH levels of patients before and after a thyroid treatment differ significantly.
Analyze if two dimensions are independent or related
e.g., Check to see if gender and product category are related, i.e., if gender has an influence on purchased product category.
Select a dimension
Education •
e.g., river, gender, etc.
Select a measure
Balance 🔻
e.g., pH level, sales, etc.
NEXT CANCEL BACK

SAMPLE SIGNIFICANCE ANALYSIS WITH SMARTENINSIGHT—SELECTING A MEASURE

- 4. Select an option to specify whether or not you want to perform hypothesis testing on the entire dataset, and then click **NEXT**.
  - If you have selected the **No** option, you can select the column filters for which you want to perform hypothesis testing.

Advanced Data Discovery		
New SmartenInsight		
New SmartenInsight - hypothesis testing - select variables		
Do you want to run hypothesis	on entire dataset?	
Ves		
Select all data		
No		
Apply the dimension filter on	input data	
Default_Status	Default_Status (0) 👻	Ø
Occupation	Occupation (0) 👻	Ø
Marital_status	Marital_status (0) 👻	Ø
Education	Education (0) 👻	Ø
Previous_Default_status	Previous_Default_status (0) 👻	Ø
House_Ownership_Status	House_Ownership_Status (0) 👻	Ø



SAMPLE SIGNIFICANCE ANALYSIS WITH SMARTENINSIGHT—APPLYING DIMENSION FILTER ON INPUT DATA

5. Click NEXT.

Based on the variables you have selected, the system selects the best suitable algorithm for hypothesis testing and displays a summary.



SAMPLE SIGNIFICANCE ANALYSIS WITH SMARTENINSIGHT—THE SYSTEM DISPLAYING SUMMARY OF SMARTENINSIGHT

6. Click CLOSE.

Review the Hypothesis testing generated.

### 4.9.1.1 Analyzing the Output of SmartenInsight—Sample Significance Analysis

SmartenInsight provides information about the hypothesis based on the objective you have selected.

### 4.9.1.1.1 Interpretation

You can view the interpretation of the algorithm applied for sample significance analysis. The interpretation provides information about insights of the model in simple language.

#### About this task

Use this task to view the interpretation of the SmartenInsight sample significance analysis object.

#### Procedure

- 1. Open the SmartenInsight sample significance analysis object for which you want to view interpretation.
- 2. Click the Interpretation icon on the toolbar.



INTERPRETING SAMPLE SIGNIFICANCE ANALYSIS SMARTENINSIGHT—THE INTERPRETATION OPTION

The system displays the information in the Interpretation dialog box.



#### INTERPRETING SAMPLE SIGNIFICANCE ANALYSIS SMARTENINSIGHT—THE INTERPRETATION DIALOG BOX

### 4.9.1.1.2 Model Summary

You can view the model summary of the SmartenInsight sample significance analysis object.

#### About this task

Use this task to view the model summary of the SmartenInsight sample significance analysis object.

#### Procedure

- 1. Open the SmartenInsight sample significance analysis object for which you want to view the model summary.
- 2. Click the Model summary icon on the toolbar.



MODEL SUMMARY OF SAMPLE SIGNIFICANCE ANALYSIS SMARTENINSIGHT—THE MODEL SUMMARY OPTION

The system displays the information in the Model summary dialog box.



MODEL SUMMARY OF SAMPLE SIGNIFICANCE ANALYSIS SMARTENINSIGHT—THE MODEL SUMMARY DIALOG BOX

### 4.9.1.1.3 Chart Information

You can view the information and help to interpret the chart that the system has generated for the model.

#### About this task

Use this task to view information about the chart for SmartenInsight.

#### Procedure

- 1. Open the SmartenInsight Sample Significance Analysis object for which you want to view information.
- 2. Click the Information icon on the toolbar.



CHART INFORMATION OF SAMPLE SIGNIFICANCE ANALYSIS—THE INFORMATION OPTION

The system displays the information and guide to interpreting the chart in a dialog box.



CHART INFORMATION OF SAMPLE SIGNIFICANCE ANALYSIS—THE ABOUT BAR PLOT DIALOG BOX

### 4.9.1.2 Chart Configuration

You can configure properties for SmartenInsight titles. You can configure properties of titles, such as font, size, color, style, and text transformation.

The	Title	settings:
-----	-------	-----------

Setting	Description
Select title	Enables you to select the title for which you want to configure properties.
Name	Enables you to select the font you want to apply.
Style	Enables you to select the style you want to apply to the font.
Size	Enables you to select the size of the font.
Color	Enables you to select the color for the font.
Text transform	Enables you to select an option to transform the font.

#### The Label settings:

Setting	Description
Select label	Enables you to select the label for which you want to configure properties.
Name	Enables you to select the font you want to apply.

Style	Enables you to select the style you want to apply to the font.
Size	Enables you to select the size of the font.
Color	Enables you to select the color for the font.
Text transform	Enables you to select an option to transform the font.

#### The Format settings:

Setting	Description
Measure	Enables you to select the measure for which you want to change the format.
Comma separator	Enables you to select the option to use a comma as the separator in the value of the selected measure.
Comma format	Enables you to select the comma format to specify the comma format you want to use in the values of the selected measure.
Digits after decimal point	Enables you to specify the number of digits to be displayed after the decimal point.
Adjusted digits	Enables you to specify an option to adjust digits in the value of the selected measure.
Show suffix	Enables you to show suffix for the selected measure.

### The Quick settings:

Setting	Description
Enable sampling	Enables you to apply sampling of data from the dataset.
Category Axis pagination	Enables you to specify a value for category axis pagination.
Legend pagination	Enables you to specify a value for legend pagination.

### 4.9.1.3 Algorithms used for Sample Significance Analysis

You can view the algorithm that is used for generating sample significance analysis. The following algorithm is available:

- **One way anova test**: The One way anova test compares the means of three samples to analyze if at least two samples differ significantly.
- Independent sample t-test: An Independent sample t-test compares the means of two samples to check if both samples differ significantly or not.

### 4.9.2 Hypothesis Testing—Pre-post Analysis

You can perform hypothesis testing to analyze pre and post analysis of a measure from the selected dataset at different time periods.

#### Procedure

1. Select the Analyze the effect of a particular treatment or event (pre/post analysis of a measure on two different time periods) option from the New SmartenInsight page.

Advanced Data Discovery						
New SmartenInsight						
New SmartenInsight - hypothesis testing - select variables						
Please let us know your objective						
<ul> <li>Analyze if two or more samples are statistically significantly different</li> <li>e.g., Check to see if TDS level of two or more rivers is significantly different; if yes, then identify which ones differ significantly.</li> </ul>						
<ul> <li>Analyze the effect of a particular treatment/event (pre/post analysis of a measure on two different time periods)</li> <li>e.g., Check to see if TSH levels of patients before and after a thyroid treatment differ significantly.</li> </ul>						
<ul> <li>Analyze if two dimensions are independent or related</li> <li>e.g., Check to see if gender and product category are related, i.e., if gender has an influence on purchased product category.</li> </ul>						
How do you want to split the data set into pre and post samples?						
Based on a time dimension     e.g., date, month-year, quarter-year, etc.						
<ul> <li>Based on a unique ID</li> <li>e.g., Sequence ID, Transaction ID, etc.</li> </ul>						
Date						
e.g., If cutoff selected is 08-July-2014, the data before this date would be considered a "pre" sample, and the data on and after this date would be considered a "post" sample.						
Select a measure						
IIP v						
NEXT CANCEL BACK						

PRE-POST ANALYSIS WITH SMARTENINSIGHT—SELECTING THE OBJECTIVE

2. Select the **Based on a time dimension** or **Based on a unique ID** option to specify how you want to split the data set into pre and post samples.

New SmartenInsight					
New SmartenInsight - hypothesi	s testing - select variables				
Please let us know your objective					
Analyze if two or more samples are stated or a state of two or more samples are stated or a state of two or more stat	atistically significantly different ore rivers is significantly different; if yes, then identify which ones differ significantly.				
	ment/event (pre/post analysis of a measure on two different time periods) before and after a thyroid treatment differ significantly.				
Analyze if two dimensions are indepen	ndent or related ategory are related, i.e., if gender has an influence on purchased product category.				
low do you want to split the data set int	to pre and post samples?				
Based on a time dimension					
e.g., date, month-year, quarter-year, etc.					
Based on a unique ID					
a a Democratic ID Transaction ID at					
e.g., Sequence ID, Transaction ID, etc.					
Date	Date				
Date e.g., If cutoff selected is 08-July-2014, the c	—				
Date	data before this date would be considered a "pre" sample, and the data on and after this dat				
Date e.g., If cutoff selected is 08-July-2014, the c	—				
Date e.g., If cutoff selected is 08-July-2014, the c					

PRE-POST ANALYSIS WITH SMARTENINSIGHT—SELECTING THE OPTION TO SPLIT THE DATASET

- 3. If you have selected the **Based on unique ID** option to split the data based on a unique ID:
  - a) Select an option from the **Select a unique ID and its value to split the data** list to specify the ID that you want to use to split the data.
  - b) Specify the value for the ID you have selected.

New Smartenins	ight - hypothesis testing - select variables
e.g., Check to see if 1 significantly.	TDS level of two or more rivers is significantly different; if yes, then identify which ones differ
Analyze the effect Analyze the effect	of a particular treatment/event (pre/post analysis of a measure on two different time
e.g., Check to see if T	TSH levels of patients before and after a thyroid treatment differ significantly.
Analyze if two dim	ensions are independent or related
e.g., Check to see if g category.	gender and product category are related, i.e., if gender has an influence on purchased product
How you want to spli Based on a time di e.g., date, month-yea	
Based on a time d	imension r, quarter-year, etc.
<ul> <li>Based on a time di</li> <li>e.g., date, month-yea</li> <li>Based on a unique</li> </ul>	imension r, quarter-year, etc.
<ul> <li>Based on a time d</li> <li>e.g., date, month-yea</li> <li>Based on a unique</li> <li>e.g., Sequence ID, Tr</li> </ul>	imension r. quarter-year, etc. 9 ID ransaction ID, etc.
<ul> <li>Based on a time d</li> <li>e.g., date, month-yea</li> <li>Based on a unique</li> <li>e.g., Sequence ID, Tr</li> </ul>	imension r, quarter-year, etc.
<ul> <li>Based on a time di</li> <li>e.g., date, month-yea</li> <li>Based on a unique</li> <li>e.g., Sequence ID, Tr</li> <li>Select a unique ID a</li> </ul>	imension r, quarter-year, etc. e ID ransaction ID, etc. and its value to split the data
Based on a time d e.g., date, month-yea Based on a unique e.g., Sequence ID, Tr Select a unique ID a Date 12-01-2008	imension r, quarter-year, etc. e ID ransaction ID, etc. and its value to split the data
Based on a time d e.g., date, month-yea Based on a unique e.g., Sequence ID, Tr Select a unique ID a Date 12-01-2008	imension r, quarter-year, etc. e ID ransaction ID, etc. and its value to split the data
Based on a time d e.g., date, month-yea Based on a unique e.g., Sequence ID, Tr Select a unique ID a Date 12-01-2008	imension r, quarter-year, etc. e ID ransaction ID, etc. and its value to split the data
Based on a time d e.g., date, month-yea Based on a unique e.g., Sequence ID, Tr Select a unique ID a Date 12-01-2008	imension r, quarter-year, etc. e ID ransaction ID, etc. and its value to split the data

PRE-POST ANALYSIS WITH SMARTENINSIGHT—OPTION TO SPLIT THE DATASET BASED ON UNIQUE ID

4. For **Based on a time dimension** option, select a date column and select a date from the calendar field.

Anarten						
New SmartenInsight						
New SmartenInsight - hypothesis t	testing - select variables					
Please let us know your objective						
Analyze if two or more samples are statis	stically significantly different					
e.g., Check to see if TDS level of two or more	rivers is significantly different; if yes, then identify which ones differ significantly.					
Analyze the effect of a particular treatmer	nt/event (pre/post analysis of a measure on two different time periods)					
e.g., Check to see if TSH levels of patients bet	fore and after a thyroid treatment differ significantly.					
Analyze if two dimensions are independe	ent or related					
e.g., Check to see if gender and product categ	ory are related, i.e., if gender has an influence on purchased product category.					
How do you want to split the data set into p	pre and post samples?					
Based on a time dimension     e.g., date, month-year, quarter-year, etc.     Based on a unique ID	pre and post samples?					
<ul> <li>Based on a time dimension</li> <li>e.g., date, month-year, quarter-year, etc.</li> </ul>	pre and post samples?					
Based on a time dimension     e.g., date, month-year, quarter-year, etc.     Based on a unique ID	pre and post samples?					
<ul> <li>Based on a time dimension         <ul> <li>g., date, month-year, quarter-year, etc.</li> <li>Based on a unique ID             <ul> <li>e.g., Sequence ID, Transaction ID, etc.</li> </ul> </li> </ul> </li> <li>Date</li> </ul>	01-12-2009					
<ul> <li>Based on a time dimension         <ul> <li>g., date, month-year, quarter-year, etc.</li> <li>Based on a unique ID             <ul></ul></li></ul></li></ul>						

PRE-POST ANALYSIS WITH SMARTENINSIGHT—OPTION TO SPLIT THE DATASET BASED ON TIME DIMENSION

5. Select the measure you want to use from the **Select a measure** list, and then click **NEXT**.

Advanced Data Discovery					
New SmartenInsight					
New SmartenInsight - hypothesis testing - select	varia	bles			
Please let us know your objective					
<ul> <li>Analyze if two or more samples are statistically significantly</li> <li>e.g., Check to see if TDS level of two or more rivers is significantly</li> </ul>			nes differ significantly.		
<ul> <li>Analyze the effect of a particular treatment/event (pre/post a         e.g., Check to see if TSH levels of patients before and after a thyre     </li> </ul>			ent time periods)		
<ul> <li>Analyze if two dimensions are independent or related</li> <li>e.g., Check to see if gender and product category are related, i.e., if gender has an influence on purchased product category.</li> </ul>					
How doyou want to split the data set into pre and post sam	ples?				
<ul> <li>Based on a time dimension</li> <li>e.g., date, month-year, quarter-year, etc.</li> </ul>					
<ul> <li>Based on a unique ID</li> <li>e.g., Sequence ID, Transaction ID, etc.</li> </ul>					
Date		01-12-2009			
e.g., If cutoff selected is 08-July-2014, the data before this date we would be considered a "post" sample.	ould be	considered a "pre" sample, an	d the data on and after this date		
Select a measure	-				
IIP			¥		
NEXT CANCEL BACK					

PRE-POST ANALYSIS WITH SMARTENINSIGHT—SELECTING A MEASURE

- 6. Select an option to specify whether or not you want to perform hypothesis testing on the entire dataset.
  - If you have selected the **No** option, you can select the column filters for which you want to perform hypothesis testing.

<b></b>	From	То	
nts de	o you want to incl	ude in both sample	s?
	nts de	nts do you want to incl	From To

PRE-POST ANALYSIS WITH SMARTENINSIGHT—APPLYING DIMENSION FILTER ON INPUT DATA

7. Provide a value in the **How many data points do you want to include in both samples?** field to specify the number of data points to be included in the samples.

Do you want to n Yes Select all data	un hypo	othesis on ent	ire dataset	?			
No No							
Date		From	То				
low many data p	ooints d	o you want to	include in	both sam	ples?		
e.g., If data poi		, both pre and points are requ				a points each.	

PRE-POST ANALYSIS WITH SMARTENINSIGHT—SPECIFY THE NUMBER OF DATA POINTS

8. Click NEXT.

Based on the variables you have selected, the system selects the best suitable algorithm for hypothesis testing and displays a summary.



PRE-POST ANALYSIS WITH SMARTENINSIGHT—THE SYSTEM DISPLAYING SUMMARY OF SMARTENINSIGHT

9. Click CLOSE.

Review the Hypothesis testing generated.

### 4.9.2.1 Analyzing the Output of SmartenInsight—Pre-Post Analysis

The SmartenInsight provides information about the hypothesis based on the objective you have selected.

### 4.9.2.1.1 Interpretation

You can view the interpretation of the algorithm applied for pre-post analysis. The interpretation provides information about insights of the model in simple language.

#### About this task

Use this task to view the interpretation of the SmartenInsight pre-post analysis.

#### Procedure

- 1. Open the SmartenInsight pre-post analysis for which you want to view interpretation.
- 2. Click the Interpretation icon on the toolbar.



INTERPRETING PRE-POST ANALYSIS SMARTENINSIGHT—THE INTERPRETATION OPTION

The system displays the information in the **Interpretation** dialog box.



### 4.9.2.1.2 Model Summary

You can view the model summary of the SmartenInsight pre-post analysis.

### About this task

Use this task to view the model summary of the SmartenInsight pre-post analysis.

#### Procedure

- 1. Open the SmartenInsight pre-post analysis for which you want to view the model summary.
- 2. Click the Model summary icon on the toolbar.



MODEL SUMMARY OF PRE-POST ANALYSIS SMARTENINSIGHT—THE MODEL SUMMARY OPTION

Welcome Shyam Raman Advanced Data Discovery ♠ 🔽 New SmartenInsight S 🗎 😲 🕧 | Data updated on May 14, 2018 11:43:59 💻 • ) III (i) >> Model summary - Algorithms P - Value: 0 i Paired T-Test 140 P - Value < 0.05 : Significant difference ▹ Settings P - Value > 0.05 : Insignificant difference 120 ₽ 100 80 Pre Sarr CANCEL www.smarten.com

The system displays the information in the **Model summary** dialog box.

MODEL SUMMARY OF PRE-POST ANALYSIS SMARTENINSIGHT—THE MODEL SUMMARY DIALOG BOX

### 4.9.2.1.3 Chart Information

You can view the information and help to interpret the chart that the system has generated for the model.

#### About this task

Use this task to view information about the chart for SmartenInsight.

#### Procedure

- 1. Open the SmartenInsight pre-post analysis for which you want to view information.
- 2. Click the Information icon on the toolbar.


CHART INFORMATION OF PRE-POST ANALYSIS—THE INFORMATION OPTION

The system displays the information and guide to interpreting the chart in a dialog box.



CHART INFORMATION OF PRE-POST ANALYSIS—THE ABOUT BAR PLOT DIALOG BOX

### 4.9.2.2 Chart Configuration

You can configure properties for SmartenInsight titles. You can configure properties of titles, such as font, size, color, style, and text transformation.

### The Title settings:

Setting	Description
Select title	Enables you to select the title for which you want to configure properties.
Name	Enables you to select the font you want to apply.
Style	Enables you to select the style you want to apply to the font.
Size	Enables you to select the size of the font.
Color	Enables you to select the color for the font.
Text transform	Enables you to select an option to transform the font.

### The Label settings:

Setting	Description
Select label	Enables you to select the label for which you want to configure properties.
Name	Enables you to select the font you want to apply.
Style	Enables you to select the style you want to apply to the font.
Size	Enables you to select the size of the font.
Color	Enables you to select the color for the font.
Text transform	Enables you to select an option to transform the font.

### The Format settings:

Setting	Description
Measure	Enables you to select the measure for which you want to change the format.
Comma separator	Enables you to select the option to use a comma as the separator in the value of the selected measure.
Comma format	Enables you to select the comma format to specify the comma format you want to use in the values of the selected measure.
Digits after decimal point	Enables you to specify the number of digits to be displayed after the decimal point.
Adjusted digits	Enables you to specify an option to adjust digits in the value of the selected measure.
Show suffix	Enables you to show suffix for the selected measure.

### 4.9.2.3 Algorithms used for Pre-post Analysis

You can view the algorithm that is used for generating hypothesis testing. The following algorithm is available:

• **Paired T-test**: The Paired T-test analyzes the effect of a particular treatment or event.

### 4.9.3 Hypothesis Testing—Correlation Between Dimensions

You can perform hypothesis testing to analyze the correlation between dimensions from the selected dataset.

#### Procedure

1. Select the Analyze if the two dimensions are independent of related option from the New SmartenInsight page.

New SmartenInsig	ght	
New SmartenInsight -	hypothesis testing - select vari	ables
lease let us know your obj	ective	
	mples are statistically significantly diffe evel of two or more rivers is significantl gnificantly.	
n two different time periods)	rticular treatment/event (pre/post analy evels of patients before and after a thy	
	are independent or related r and product category are related, i.e. oduct category.	, if gender has an
ielect any two dimensions		
	O	e
	•	e
elect any two dimensions	• + +	e
ielect any two dimensions	+	e

CORRELATION BETWEEN DIMENSIONS WITH SMARTENINSIGHT—SELECTING THE OBJECTIVE

NEXT CANCEL BACK

2. Select the dimensions you want to analyze from the **Select any two dimensions** section, and then click **NEXT**.

New SmartenInsight - hypo	othesis tes	ting - select variables	
Please let us know your objective	e		
Analyze if two or more samples	are statistica	ally significantly different	
e.g., Check to see if TDS level o identify which ones differ signific		rivers is significantly differe	ent; if yes, then
Analyze the effect of a particula on two different time periods)	ir treatment/e	vent (pre/post analysis of a	measure
and observations of TOULISING	a section and the	fore and after a thuroid tree	itment differ
e.g., Check to see if TSH levels significantly.	or patients be	nore and alter a tryrold trea	
significantly.			
significantly. <ul> <li>Analyze if two dimensions are i</li> </ul>	ndependent o	or related	
significantly.	ndependent o	or related	
significantly. Analyze if two dimensions are i e.g., Check to see if gender and	ndependent o	or related	
significantly. Analyze if two dimensions are i e.g., Check to see if gender and	ndependent o	or related	
significantly. Analyze if two dimensions are i e.g., Check to see if gender and	ndependent o	or related	
significantly. Analyze if two dimensions are i e.g., Check to see if gender and influence on purchased product	ndependent o	or related	
significantly. Analyze if two dimensions are i e.g., Check to see if gender and influence on purchased product	ndependent o product categ category.	or related	
significantly. Analyze if two dimensions are i e.g., Check to see if gender and influence on purchased product select any two dimensions	ndependent o product category.	or related gory are related, i.e., if geno	
significantly. Analyze if two dimensions are i e.g., Check to see if gender and influence on purchased product  Select any two dimensions  Marital_status	ndependent o product category.	or related gory are related, i.e., if gene : Occupation	

CORRELATION BETWEEN DIMENSIONS WITH SMARTENINSIGHT-SELECTING THE DIMENSIONS

- 3. Select an option to specify whether or not you want to perform hypothesis testing on the entire dataset.
  - If you have selected the **No** option, you can select the column filters for which you want to perform hypothesis testing.

New SmartenInsight		
New SmartenInsight - hypoth	esis testing - select variables	
Do you want to run hypothesis on e	ntire dataset?	
Ves		
Select all data		
No		
Apply the dimension filter on inp	ut data	
Default_Status	Default_Status (0) 👻	Ø
Occupation	Occupation (0) 👻	Ø
Marital_status	Marital_status (0) 👻	Ø
		Ø
Education	Education (0) 👻	
Education Previous_Default_status	Education (0) - Previous_Default_status (0) -	

CORRELATION BETWEEN DIMENSIONS WITH SMARTENINSIGHT-APPLYING DIMENSION FILTER ON INPUT DATA

4. Click **NEXT**.

NEXT CANCEL BACK

Based on the variables you have selected, the system selects the best suitable algorithm for correlation between dimensions and displays a summary.



CORRELATION BETWEEN DIMENSIONS WITH SMARTENINSIGHT—THE SYSTEM DISPLAYING SUMMARY OF SMARTENINSIGHT

5. Click CLOSE.

Review the hypothesis testing generated.

### 4.9.3.1 Analyzing the Output of SmartenInsight—Correlation Between Dimensions

SmartenInsight provides information about the hypothesis based on the objective you have selected.

### 4.9.3.1.1 Interpretation

You can view the interpretation of the algorithm applied for correlation between dimensions. The interpretation provides information about insights of the model in simple language.

#### About this task

Use this task to view the interpretation of the SmartenInsight correlation between dimensions.

#### Procedure

- 1. Open the SmartenInsight correlation between dimensions for which you want to view interpretation.
- 2. Click the Interpretation icon on the toolbar.



INTERPRETING CORRELATION BETWEEN DIMENSIONS SMARTENINSIGHT—THE INTERPRETATION OPTION



The system displays the information in the Interpretation dialog box.

INTERPRETING CORRELATION BETWEEN DIMENSIONS SMARTENINSIGHT—THE INTERPRETATION DIALOG BOX

### 4.9.3.1.2 Model Summary

You can view the model summary of the SmartenInsight correlation between dimensions.

#### About this task

Use this task to view the model summary of the SmartenInsight correlation between dimensions.

### Procedure

- 1. Open the SmartenInsight correlation between dimensions for which you want to view the model summary.
- 2. Click the Model summary icon on the toolbar.



MODEL SUMMARY OF CORRELATION BETWEEN DIMENSIONS SMARTENINSIGHT—THE MODEL SUMMARY OPTION



The system displays the information in the Model Summary dialog box.

MODEL SUMMARY OF CORRELATION BETWEEN DIMENSIONS SMARTENINSIGHT—THE MODEL SUMMARY DIALOG BOX

### 4.9.3.2 Data

You can view the data used for the SmartenInsight analyzing correlation between dimensions.

### About this task

Use this task to view the model summary of the SmartenInsight correlation between dimensions object.

### Procedure

- 1. Open the SmartenInsight correlation between dimensions object for which you want to view data.
- 2. Click the Data icon on the toolbar.



DATA OF CORRELATION BETWEEN DIMENSIONS SMARTENINSIGHT—THE DATA OPTION

The system displays the information in the **Data** dialog box.

			<b>↑</b>
New SmartenInsight			୍ 🗎 😲 🏭
$\bigcirc$			Data updated on August 09, 2018 10:50:01 👎
Algorithms	Yes -	>>> Data	×
		Occupation_Default_Status	no yes
Chi square test of (j) ndependence		housemaid	130 18
		services	390 62
Settings		admin	445 115
	5	self-employed	140 30
	Default_Status ठ_ 	student	29 43
	ta No −	retired	159 85
	Def	others	26 7
		blue-collar	973 117
		technician	778 146
		entrepreneur	138 18
		management	825 200
		unemployed	79 34

DATA OF CORRELATION BETWEEN DIMENSIONS SMARTENINSIGHT—THE DATA DIALOG BOX

### 4.9.3.2.1 Chart Information

You can view the information and help to interpret the chart that the system has generated for the model.

### About this task

Use this task to view information about the chart for SmartenInsight.

#### Procedure

- 1. Open the SmartenInsight pre-post analysis for which you want to view information.
- 2. Click the Information icon on the toolbar.



CHART INFORMATION OF CORRELATION BETWEEN DIMENSIONS—THE INFORMATION OPTION

The system displays the information and guide to interpreting the chart in a dialog box.

Advanced Data Discovery					Welcome Shyam Ramani
New SmartenInsight				S	•
··· 🙂	About Heatmap Plot		🏥   Data up	dated on August	09, 2018 10:50:01 📭
<ul> <li>✓ Algorithms</li> <li>Chi square test of (i) independence</li> </ul>	This plot is used to find the association between any two selected dimensions, i.e., which combination of selected dimension values has the highest/lowest counts.	West,	East, Women's	South,	Counts
▹ Settings	<ul> <li>For instance, the plot below allows us to observe that some regions and product category combinations outperform or underperform other combinations in terms of counts(purchases); the West region has the highest Kids wear purchases,</li> </ul>	Footwear North, Home Decor	wear West, Kid's wear	Men's wear South, Kid's wear	60
	whereas the North and South have the lowest Men's wear purchases observed.	North, Men's wear	East, Men's wear	South, Footwear	20
	Management Others Services Retired Sudent Admin Tec Self-Employed Student Admin Tec	Annician Biue Collar Entri	epreneur Housemai	d Jnemployed	



### 4.9.3.3 Chart Configuration

You can configure properties for SmartenInsight titles. You can configure properties of titles, such as font, size, color, style, and text transformation.

The <b>Title</b> settings:	
----------------------------	--

Setting	Description
Select title	Enables you to select the title for which you want to configure properties.
Name	Enables you to select the font you want to apply.
Style	Enables you to select the style you want to apply to the font.
Size	Enables you to select the size of the font.
Color	Enables you to select the color for the font.
Text transform	Enables you to select an option to transform the font.

### The Label settings:

Setting	Description
Select label	Enables you to select the label for which you want to configure properties.
Name	Enables you to select the font you want to apply.
Style	Enables you to select the style you want to apply to the font.
Size	Enables you to select the size of the font.
Color	Enables you to select the color for the font.

Text transform	Enables you to select an option to transform the font.
----------------	--------------------------------------------------------

The Quick settings:

Setting	Description	
Enable sampling	Enables you to apply sampling of data from the dataset.	

### 4.9.3.4 Algorithms used for Correlation Between Dimensions

You can view the algorithm that is used for generating hypothesis testing. The following algorithm is available:

• **Chi square test of independence**: The Chi square test determines if the two dimensions you have selected are independent or related.

### 4.10 Descriptive Statistics with SmartenInsight

You can use SmartenInsight to analyze a dataset with descriptive statistics. For example, you can find the mean, median, mode, standard deviation, variance, skewness, and kurtosis.

#### About this task

Use this task to create basic statistics using SmartenInsight.

#### Procedure

1. Click **New** -> **SmartenInsight** from the menu.



MENU OPTION-NEW SMARTENINSIGHT

The system displays the What do you want to do page.

		Other use cases: customer segmentation or grouping based on purchasing behavior, demography, and geography.
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Correlation	Analyze how any two or more variables are associated. Example: Analyze whether or not there is a strong positive association between age and online purchasing frequency. Other use cases: identify association between product price and sales, between age and loan amount, etc.
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Regression	Predicts change in one variable based on change in one or more other variables. Answers such questions as the following: Which factors matter most? Which factors can we ignore? How do those factors interact with each other? Example: eCommerce company can measure the sales impact of product price, product promotion, holidays, seasonality, etc. Other use cases: yield management, predicting property price, customer churn prediction, employee attrition prediction, etc.
۰Lo	Frequent pattern mining	
_		Finds frequent patterns from the data. Example: A retail store can place bakery products, such as muffins, bread, and eggs, together if these products have a high frequency of being purchased together. Other use cases: market basket analysis, crime analysis
Δ	Hypothesis testing	Answers such questions as the following: Are two samples significantly different? Is the treatment effective? Are two dimensions related or independent of each other? Example: An eCommerce company can measure the regional influence on product category and gender influence on purchased product type. Other use cases: finding out if a medical treatment/promotional activity has been effective, if two river samples differ significantly in terms of pH level, etc.
<u>                                     </u>	Descriptive statistics	Provides basic statistics, such as mean, median, mode, standard deviation, variance, skewness, and kurtosis.

#### DESCRIPTIVE STATISTICS WITH SMARTENINSIGHT—SELECTING A SMARTENINSIGHT TYPE

### 2. Click **Descriptive statistics**.

The system displays the New SmartenInsight screen.

New S	SmartenInsight		
lew Sm	nartenInsight - descriptive statistics - select data		
Data	Q		Name 🔺
	NAME	CREATED	UPDATED
D	II Accounts_U	admin May 11, 2018 15:15:44	admin February 09, 2018 15:21:23
	Bage-Passthrough-ease-SpearmanCorrelation-Dataset	jalpa April 03, 2018 12:18:03	Rajesh Mehta February 26, 2019 18:25:31
	Bage-Purchase Relationship-PearsonCorrelation-Dataset	j <b>alpa</b> April 03, 2018 12:16:10	jalpa May 14, 2018 11:38:53
	Apriori	admin August 08, 2019 14:46:05	admin February 12, 2018 12:29:58
	Apriori data	admin August 08, 2019 14:45:59	admin February 07, 2018 10:52:48
	ll ARAP_U	admin May 11, 2018 15:16:18	admin January 19, 2018 13:43:32
	ARIMAX Sales Graph data	admin August 08, 2019 14:46:11	admin September 07, 2017 15:41:54
	C ARIMAX Store	admin August 08, 2019 14:46:39	admin February 02, 2018 10:12:12

#### THE NEW SMARTENINSIGHT PAGE—SELECTING THE DATASET OR CUBE FOR SMARTENINSIGHT

- 3. Select the dataset or cube you want to use for SmartenInsight, and then click **NEXT**.
- 4. Select the variable you want to use from the **Select the variable** list.

Advanced Data Discovery	Welcome Shyam Ramani
New SmartenInsight	
New SmartenInsight - descriptive statistics - select variable	
Select the variable	
alcohol	Ŧ
e.g., age, income, balance, etc	
Select one or more measure(s) of percentile, dispersion, and distribution	
Percentile values	
🖉 Quartiles 📃 Percentiles	
Dispersion	
Standard Deviation 🔲 Variance 📃 Minimum 📃 Maximum	
Central Tendency	
🕑 Mean 🕑 Median 🔲 Mode	
Distribution	
Skewness Kurtosis	
NEXT CANCEL BACK	
DESCRIPTIVE STATISTICS WITH SMARTENINSIGHT—SELECTING THE VARIA	BLE

5. Select one or more option for **Percentile values**, **Dispersion**, **Central Tendency**, and **Distribution**, and then click **NEXT**.

	nartenInsight - descriptive statistics - select variable
Select the	variable
alcohol	
e.g., ag	e, income, balance, etc
Select one	or more measure(s) of percentile, dispersion, and distribution
Percentil	e values
🖉 Quartile	es 🕑 Percentiles
Dispersio	n
	rd Deviation 🕑 Variance 🕑 Minimum 🕑 Maximum
Central T	andancy
	🖉 Median 🕑 Mode
_	
Distributi	on
_	ess 🕑 Kurtosis

DESCRIPTIVE STATISTICS WITH SMARTENINSIGHT—SELECTING OPTIONS FOR PERCENTILE, DISPERSION, AND DISTRIBUTION

6. Select an option to specify whether or not you want to run the descriptive statistics on the entire dataset, and then click **NEXT**.

• If you have selected the **No** option, you can select the column filters for which you want to find descriptive statistics.

Advanced Data Discovery	Welcome Shyam Rama
New SmartenInsight	<b>∩</b>
New SmartenInsight - descriptive statistics - select filter	
Do you want to run descriptive on entire dataset?	
Ves	
Select all data	
No	
Apply the dimension filter on input data	
Quality_Category	
Quality_Category (0) 👻	Ø



DESCRIPTIVE STATISTICS WITH SMARTENINSIGHT—APPLYING DIMENSION FILTER ON INPUT DATA

7. Based on the variables you have selected, the system calculates basic statistics from the data.



DESCRIPTIVE STATISTICS WITH SMARTENINSIGHT—THE SYSTEM DISPLAYING SUMMARY OF SMARTENINSIGHT

### 4.10.1 Analyzing the Output of SmartenInsight—Descriptive Statistics

SmartenInsight provides information about the descriptive statistics based on the variables you have selected.

### 4.10.1.1 Summary Statistics

You can view the summary statistics of the basic statistics calculated from the selected dataset. The summary provides information about the mean, median, standard deviation, and quartiles for the selected variable.

### About this task

Use this task to view the summary statistics for the selected dataset.

### Procedure

- 1. Open the SmartenInsight descriptive statistics object for which you want to view summary statistics.
- 2. Click the Summary Statistics icon on the toolbar.



SUMMARY OF SMARTENINSIGHT—THE SUMMARY STATISTICS OPTION

The system displays the information in the Summary statistics dialog box.

Smarten Advanced Data Discovery					1	
New SmartenInsight				C 🗎	Ð	(
Settings	«			Data updated on May 14, 20	18 11:4	45:5
Seangs	X-Axis					
Title Label	alcohol 🔻	>>> Summary statistics			_	_
elect title					i	
None 🔻	15	Q			U	4
Font & text	14		alcohol			
		Median	10.4			
ime	14	Mean	10.515			
Arial 🔻		Standard deviation	1.231			
le	13	Minimum	8.0			
B I <u>U</u>	13	Maximum	14.2			
e	13	Mode	9.5			
12 *	12	Variance	1.515			
		Kurtosis	-0.699			
lor	12	Skewness	0.487			
000000		Quartiles				
xt transform	11	Q1	9.5			
Capitalize •	11	Q2	10.4			
		Q3	11.4			
	10	Percentiles				
		10 <sup>th</sup> Percentile	9.0			
	10	20 <sup>th</sup> Percentile	9.4			
	•	30 <sup>th</sup> Percentile	9.6			
	Ŭ	40 <sup>th</sup> Percentile	10.0			
	9	50 <sup>th</sup> Percentile	10.4			
		60 <sup>th</sup> Percentile	10.7			
PPLY	- s	70 <sup>th</sup> Percentile	11.2			



The following table provides information about the **statistical functions**:

Statistic Term	Description
Median	Represents the value in the middle when the data items are arranged in ascending order.
Mean	Represents the average of all the data items in the data.
Standard deviations	Represents the measure of how spread out a dataset is.
Minimum	Represents the minimum value among the data items in the data.
Maximum	Represents the maximum value among the data items in the data.
Mode	Represents the most frequently occurring value in a series of data.
Variance	Represents how spread out the data in the data set is.
Kurtosis	Represents a measure of the peakedness of a dataset.
Skewness	Represents a measure of symmetry; a dataset is symmetric if it looks the same to the left and right of the center point.
Quartiles	Represents specific percentiles that divide the dataset into four equal parts.
Percentiles	Represents a percentage position in a list of data.

### 4.10.1.1 Chart Configuration

You can configure properties for SmartenInsight titles. You can configure properties of titles, such as font, size, color, style, and text transformation.

### The **Title** settings:

Setting	Description	
Select title	Enables you to select the title for which you want to configure properties.	
Name	Enables you to select the font you want to apply.	
Style	Enables you to select the style you want to apply to the font.	
Size	Enables you to select the size of the font.	
Color	Enables you to select the color for the font.	
Text transform	Enables you to select an option to transform the font.	

### The Label settings:

Setting	Description	
Select label	Enables you to select the label for which you want to configure properties.	
Name	Enables you to select the font you want to apply.	
Style	Enables you to select the style you want to apply to the font.	
Size	Enables you to select the size of the font.	
Color	Enables you to select the color for the font.	
Text transform	Enables you to select an option to transform the font.	

### 4.11 Refresh SmartenInsight

This option enables you to refresh the data and regenerate SmartenInsight based on the refreshed data.

#### About this task

Use this task to refresh the data used for generating SmartenInsight.

#### Procedure

- 1. Open the SmartenInsight for which you want to refresh data.
- 2. Click the Refresh icon.



**OPERATIONS ON SMARTENINSIGHT—THE REFRESH ICON** 

The system refreshes the data and regenerates SmartenInsight.

### 4.12 Restore SmartenInsight

This option enables you to restore the last saved state of SmartenInsight.

### About this task

Use this task to restore the default settings for SmartenInsight.

#### Procedure

- 1. Open the SmartenInsight for which you want to restore.
- 2. Click the Restore icon.



OPERATIONS ON SMARTENINSIGHT—THE RESTORE ICON

The system restores the last saved settings and regenerates the SmartenInsight.

### 4.13 Save SmartenInsight

You can either create and save a new SmartenInsight or modify and save an existing SmartenInsight.

### About this task

Use this task to save a SmartenInsight.

### Procedure

1. Create a new SmartenInsight.

or

Open an existing SmartenInsight.

- 2. Make the required changes in SmartenInsight.
- 3. Click the Save icon.



OPERATIONS ON SMARTENINSIGHT—THE SAVE ICON

The system displays the **Save** dialog box.



**OPERATIONS ON SMARTENINSIGHT-THE SAVE DIALOG BOX** 

4. Specify a name for SmartenInsight in the Name field.

民 Save	
Name	
SmartenInsight - 1	
Select folder	
My Folders	
Repository	
OK CANCEL	

OPERATIONS ON SMARTENINSIGHT—SPECIFY A NAME FOR SMARTENINSIGHT

5. Select the folder from the **Select Folder** section in which you want to save SmartenInsight.

SmartenInsight - 1	
Select folder	
My Folders	
Repository	

**OPERATIONS ON CHARTS—SELECTING THE FOLDER** 

6. Click **OK**.

### 4.14 Save As SmartenInsight

You can use this option to save a copy of an existing SmartenInsight with a new name.

#### About this task

Use this task to save a copy of an existing SmartenInsight.

#### Procedure

- 1. Open the existing SmartenInsight that you want to save.
- 2. Click the Save As icon.

### Note:

The Save As icon is only available for existing SmartenInsight.



**OPERATIONS ON CHART—THE SAVE AS ICON** 

The system displays the Save As dialog box.

Advanced Data Discovery	民 Save						We	come S	hyam R	Ramani
Association between Occupation and Default St	Name			S	6	8	R	্য		
	SmartenInsight - 1									
( <u>••</u> ) ( <u>••</u> ) «	Select folder		80	Data	updated	d on Au				
$\bigcirc$ $\bigcirc$	My Folders						:3	Ħ		<i>(i)</i>
✓ Algorithms Yes	Repository									
Chi square test of independence () > Settings No - Surfern <sup>1</sup> Bue	OK CANCEL	Admin Nanwgement Set Emplo	Omers Unerrelayed	reneur	tousemai	2		• 399	.8-399.6 .6-595.4 .4-791.2	ı
		Occupa								

OPERATIONS ON SMARTENINSIGHT—THE SAVE AS DIALOG BOX

3. Specify a name for SmartenInsight in the Name field.

Name			
SmartenInsight - 1			
Select folder			-
My Folders			
Repository			

OPERATIONS ON SMARTENINSIGHT—SPECIFY SAVE AS NAME FOR SMARTENINSIGHT

4. Select the folder from the **Select Folder** section in which you want to save SmartenInsight.

🖳 Save	9		
Name			
Smarte	nInsight - 1		
Select fo	lder		
My My	Folders		
Rep	ository		
ок	CANCEL		

OPERATIONS ON SMARTENINSIGHT—SELECTING THE FOLDER FOR SAVE AS

5. Click **OK**.

### 4.15 Change Model Parameters for SmartenInsight

You can use this option to change the model parameters used to generate SmartenInsight.

#### About this task

Use this task to change the parameters used for generating SmartenInsight.

#### Procedure

 Create a new SmartenInsight. or

Open an existing SmartenInsight.

2. Click the Change model parameters icon.





3. The system displays the **Change model parameters** dialog box.

Advanced Data Discovery	② Change model parameters			Welcome	e Shyam	Ram
Association betwee	Measures Filter			8 2		G
	Please let us know your objective <ul></ul>		ted on Augu	ist 09, 201		01 <b>(</b>
<ul> <li>Algorithms</li> <li>Chi square test of indeper</li> <li>Settings</li> </ul>	<ul> <li>Analyze the effect of a particular treatment/event (pre/post analysis of a measure on two different time e.g., Check to see if TSH levels of patients before and after a thyroid treatment differ significantly.</li> <li>Analyze if two dimensions are independent or related</li> <li>e.g., Check to see if gender and product category are related, i.e., if gender has an influence on purchased proc</li> </ul>					
	Select any two dimensions	0				
	Marital_status +  Education +  Cocupation  Coupling  Cou	-			-180.6 80.6-359	_
	Previous_Default_status + House_Ownership_Status + +			• 3	80.6-359 59.2-537 37.8-716	.8
	e.g., gender and product category, region and voting preference, etc.           OK         CANCEL           Student         Services         Technican         Admin           Student         Services         Technican         Admin	Retred Others Cummbolied Enterpreter Honesen	aid		16.4-895	
	Occupation					



4. Make the required changes for the parameters.

<ol> <li>Change model parameters</li> </ol>		
Measures Filter		
Please let us know your objective		
<ul> <li>Analyze if two or more samples are statistical</li> </ul>	Ily significantly different	
e.g., Check to see if TDS level of two or more river	rs is significantly different; if yes, then identify which ones differ significantly.	
Analyze the effect of a particular treatment/events.	vent (pre/post analysis of a measure on two different time periods)	
e.g., Check to see if TSH levels of patients before		
Analyze if two dimensions are independent o	vr related	
_	are related, i.e., if gender has an influence on purchased product category.	
· · · · · · · · · · · · · · · · · · ·		
Select any two dimensions		
	0	0
Marital_status	+ 📤 ‡ Occupation	_
Education	+	_
Previous_Default_status	+	
House_Ownership_Status	+ -	
e.g., gender and product category, region and voti	ing preference, etc.	
OK CANCEL		

**OPERATIONS ON SMARTENINSIGHT—CHANGE MODEL PARAMETERS** 



5. Click the **Filter** tab to make changes for filters applied on input data.

Do you want to run hypothesis	on entire dataset?	
Yes		
Select all data		
No		
Apply the dimension filter on	input data	
Default_Status	Default_Status (0) 👻	Ø
Occupation	Occupation (0) 👻	Ø
Marital_status	Marital_status (0) 👻	Ø
Education	Education (0) 👻	Ø
Previous_Default_status	Previous_Default_status (0) 👻	Ø
House_Ownership_Status	House_Ownership_Status (0) 👻	Ø

#### OPERATIONS ON SMARTENINSIGHT-THE FILTER TAB TO APPLY FILTER ON INPUT DATA

6. Click **OK**.

### 4.16 Sampling Data for SmartenInsight

You may not need to work with full data to create and analyze SmartenInsight. Sampling features allow you to select samples from the source data and apply to SmartenInsight.

### 4.16.1 Working with Auto Sampling Mode

The auto mode automatically applies sampling on the dataset that contains more than certain records and generates SmartenInsight with sample data instead of the whole data.

#### About this task

Use this task to perform auto sampling of data for SmartenInsight.

#### Procedure

- 1. Open a SmartenInsight object.
- 2. You can click the **Sampling** option on the toolbar to view information about the sampling method applied and the size of the sample. By default, the **Auto** option is selected, and if you want to change the sampling size, you must select the **Manual** option to change sampling parameters.

### 4.16.2 Working with Manual Sampling Mode

The manual mode of sampling allows you to change the limit of records that should be considered for generating SmartenInsight. You can also select the method of sampling using manual mode.

The following table provides information about the sampling method used for various SmartenInsight algorithms:

SmartenInsight	Sampling Method Used
Classification	Stratified sampling
Clustering	Simple random sampling
Correlation	Simple random sampling
Descriptive Statistics	NA
Forecasting	NA
Frequent Pattern Mining	Top/Bottom
Hypothesis Testing	Simple random sampling
Regression	Simple random sampling

### About this task

Use this task to perform manual sampling of data for SmartenInsight.

#### Procedure

- 1. Open the SmartenInsight object.
- 2. Click the Sampling icon.



OPERATIONS ON SMARTENINSIGHT—THE SAMPLING ICON

The system displays the **Sampling** dialog box.



SAMPLING DATA-THE SAMPLING DIALOG BOX

- 3. Click Manual.
- 4. Select an option to specify the sample size in percentage or number of records.

Sampling	
Sampling parameter selection	
Auto  Manual	
Select sampling method	
Simple random sampling	D

16.66% sample size has been recommended and it will result in 5K records in final sample

Chan	ge sample size				
•	16.661669	%	OR	• 5000	records
ОК	CANCEL				



- 5. Click **OK**.
- 6. The system regenerates SmartenInsight with the sample data.



SAMPLING DATA—REGENERATED SMARTENINSIGHT

7. Click CLOSE.

### 4.16.3 Viewing Information for SmartenInsight

You can view information about SmartenInsight, such as a name of SmartenInsight, the title of SmartenInsight, name of the user who created it, name of the dataset or cube, and others.

#### About this task

Use this task to view information about SmartenInsight.

#### Procedure

- 1. Open the SmartenInsight for which you want to view object information.
- 2. Click the Object information option on the toolbar.



**OBJECT INFORMATION—THE OBJECT INFORMATION OPTION** 

The system displays the **Object Information** dialog box.



OBJECT INFORMATION—THE OBJECT INFORMATION DIALOG BOX

- 3. The **General** tab displays the following information about SmartenInsight:
  - Name: Name of the SmartenInsight.
  - Title: Title of the SmartenInsight.
  - Location: The location in which the SmartenInsight is available.
  - Created: Name of the user who created the SmartenInsight.
  - Updated: Name of the user who last updated the SmartenInsight.
  - Data: Name of the dataset or cube and the time it was last updated.

General	
Name Association I	between Occupation and Default Status
Title SmartenInsig	pht Title
Location Repository/P	redictive Analytics/SmartenInsight
Created jalpa , April 0	5, 2018 12:47:51
Updated Shyam Rama	ani , September 10, 2019 19:41:00
Data Education wi	se balance difference-Dataset, Data updated on August 09, 2018 10:50:01

#### **OBJECT INFORMATION—THE GENERAL TAB**

4. Click CLOSE.

### 4.17 Manage columns for output data

By default, SmartenInsight shows output data with selected target and predictor columns along with predicted values column. This feature enables you to select additional reference columns that are not selected as model input parameters.

#### Note:

This feature is only available for Classification, Clustering, and Regression models.

### About this task

Use this task to manage columns for output data.

#### Procedure

- 1. Open the SmartenInsight that you want to use.
- 2. Click the Data icon.



MANAGE COLUMNS—THE DATA ICON

The system displays the information in the **Data** dialog box.

Smarten Advanced Data Discovery														
Customer Churn Prediction								1	ଁ 🔊		B	) €		(
$\bigcirc$	~								Data up	dated o	n Februar	25, 2019	) 13:01:4	10
	Scatter plot (j)	Dimension co	unts(%) by t	arget	classes (j)	Averag	ge measures by targ	et classe:			涯 !	Ħ 🔳	11	~
Algorithms	X-Axis	Y-Axis	$\gg$	Data	(									
	Tenure	<ul> <li>TotalChar</li> </ul>	ges											
Classification tree (j)				_									11	₽
	9000 -			#						RCITIZ	KEN ⇔ P			
C-nearest neighbor classification (j)				1	No	72	1492.1	Male	No		Ye	s	No	4
				2	Yes	65	5940.85	Male	No		Ye	s	No	
Binary logistic regression (j)				3	No	1	89.25	Male	No		N		No	
	6750 -			4	No	33	600.25	Male	No		Ye		Yes	
Aultinomial logistic regression (j)				5	No	1	20.25	Male	No		N		Yes	
	8			6	No	20	356.15 8220.4	Male Female	No		Ni Ye		No Yes	
Support vector machine (i)	8 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			•	No	31	1882.8	Male	No		Ye		No	
Support vector machine (i)	년 4500 -			9	No	6	109.3	Male	No		N		No	
	<u>d</u>			10	No	64	4392.5	Male	No		Ye		No	
laive bayes classification (j)				11	Yes	9	178.5	Male	No		N		No	
				12	No	72	8477.7	Female	No		Ye	s	Yes	5
Scatter plot - legend color	2250 -			13	No	3	72.0	Female	No		Ye	s	No	
Settings		-	a state	14	No	53	2548.85	Male	No		N	) )	No	
				15	No	62	3425.35	Female	No		Ye	5	Yes	8
		ja Port či		16	No	32	2861.45	Male	Yes		Ye	s	Yes	8
	,		0000000	17	Yes	1	85.55	Female	No		N	)	No	
	0		20	18	No	33	847.8	Male	Yes		N		No	
				19	No	13	232.1	Female	No		N	)	No	<u> </u>
				4									1	۶.

MANAGE COLUMNS—THE DATA DIALOG BOX

3. Click the Additional Columns icon.

#			TOTALCHARGES 🖨				
					SENIORCITIZEN 👳		UEP
	No	72	1492.1	Male	No	Yes	No
	Yes	65	5940.85	Male	No	Yes	No
	No	1	89.25	Male	No	No	No
	No	33	600.25	Male	No	Yes	Yes
	No	1	20.25	Male	No	No	Yes
	No	20	356.15	Male	No	No	No
	No	72	8220.4	Female	No	Yes	Yes
	No	31	1882.8	Male	No	Yes	No
	No	6	109.3	Male	No	No	No
10	No	64	4392.5	Male	No	Yes	No
11	Yes	9	178.5	Male	No	No	No
12	No	72	8477.7	Female	No	Yes	Yes
13	No	3	72.0	Female	No	Yes	No
	No	53	2546.85	Male	No	No	No
	No	62	3425.35	Female	No	Yes	Yes
	No	32	2861.45	Male	Yes	Yes	Yes
	Yes	1	85.55	Female	No	No	No
	No	33	847.8	Male	Yes	No	No
	No	13	232.1	Female	No	No	No
4							Þ

MANAGE COLUMNS-THE ADDITIONAL COLUMNS ICON

The system displays the **Data** dialog box.

Smarten Advanced Data Discovery							<b>A</b>
Customer Churn Prediction				S 🔊	886	Ð	
				👔   Data upo	lated on February 2	5, 2019 13	:01:40
	Scatter plot (j)	Dimension counts(%)	by target classes () Average me	easures by target classe:	)注 H1		11 .
Algorithms	X-Axis	Y-Axis	>>> Data				
	Tenure	<ul> <li>TotalCharges</li> </ul>	Available column(s)	Additional column(	s)		
Classification tree (j)				0			e
C-nearest neighbor classification (i)			MonthlyCharges	+			
			CustomerID	+			
Binary logistic regression (j)			PhoneService	+			
fultinomial logistic regression (j)	6750 -		MultipleLines	+			
	8		OnlineSecurity	+			
Support vector machine (i)	ය - 000 – 100 –		OnlineBackup	+			
	0 4500 - 10		DeviceProtection TechSupport	+			
laive bayes classification (j)			PaperlessBilling	+			
Scatter plot - legend color	2250 -						
Settings	2200 -						
	0	2	,o				
	🔍 No 🛛 🔍 Yes						

MANAGE COLUMNS—SELECT COLUMNS DIALOG BOX

4. Select the columns that you want to add to output data from the **Available column(s)** section.

	Additional column(s)			
	0	(		
MonthlyCharges	+			
CustomerID	+			
PhoneService	+			
MultipleLines	+			
OnlineSecurity	+			
OnlineBackup	+			
DeviceProtection	+			
TechSupport	+			
PaperlessBilling	+			

MANAGE COLUMNS—SELECTING COLUMNS

5. The selected columns appear in the **Additional column(s)** section.



MANAGE COLUMNS—THE SELECTED ADDITIONAL COLUMNS

#### 6. Click APPLY.

The system generates output data, including the selected additional columns.

NTMETHOD 🔶	CUSTOMERID 🖨	MONTHLYCHARGES 🖨	PROBABILITY 🖨	PREDICTED_CHURN ⇔
sfer (automatic)	2545-LXYVJ	20.7	0.9948802960918923	No
sfer (automatic)	9614-RMGHA	91.85	0.8299778796709432	No
check	7577-SWIFR	89.25	0.8139515316110569	Yes
sfer (automatic)	2650-GYRYL	19.45	0.981935227991669	No
eck	5868-YTYKS	20.25	0.7881469160850877	No
rd (automatic)	8457-XIGKN	19.6	0.9193119988531595	No
sfer (automatic)	1352-HNSAW	115.6	0.8737623914888794	No
rd (automatic)	7869-ZYDST	59.05	0.8472871946370876	No
eck	6490-FGZAT	20.65	0.7979433026222993	No
rd (automatic)	4942-VZZOM	66.15	0.9810654145378622	No
eck	4083-EUGRJ	20.25	0.8206955967561679	No
sfer (automatic)	1488-PBLJN	116.85	0.8688219049184133	No
eck	2621-UDNLU	20.85	0.776700858169533	No
sfer (automatic)	316D-TYXLT	48.3	0.9324887140781346	No
rd (automatic)	8050-XGRVL	54.75	0.9897731827776248	No
eck	0111-KLBQG	93.95	0.5618153488865574	Yes
rd (automatic)	0235-KGSLC	85.55	0.6435417669780588	Yes
sfer (automatic)	6551-ZCOTS	24.9	0.9696635319244057	No
rd (automatic)	4770-QAZXN	19.45	0.8925429291682557	No
4				

MANAGE COLUMNS—THE OUTPUT, INCLUDING THE ADDITIONAL COLUMNS

7. You can click the Export icon to export the data.

				II E→
IENTMETHOD 🔶	$\textbf{CUSTOMERID} \Leftrightarrow$	MONTHLYCHARGES		PREDICTED_CHURN ⇔
ansfer (automatic)	2545-LXYVJ	20.7	0.9948802960918923	No
ansfer (automatic)	9814-RMGHA	91.85	0.8299778796709432	No
nic check	7577-SWIFR	89.25	0.8139515316110569	Yes
ansfer (automatic)	2650-GYRYL	19.45	0.981935227991669	No
check	5868-YTYKS	20.25	0.7881469160850877	No
card (automatic)	8457-XIGKN	19.6	0.9193119988531595	No
ansfer (automatic)	1352-HNSAW	115.6	0.8737623914888794	No
card (automatic)	7869-ZYDST	59.05	0.8472871946370876	No
check	6490-FGZAT	20.65	0.7979433026222993	No
card (automatic)	4942-VZZOM	66.15	0.9810654145378622	No
check	4083-EUGRJ	20.25	0.8206955967561679	No
ansfer (automatic)	1488-PBLJN	116.85	0.8688219049184133	No
check	2821-UDNLU	20.85	0.776700858169533	No
ansfer (automatic)	3160-TYXLT	48.3	0.9324887140781346	No
card (automatic)	8050-XGRVL	54.75	0.9897731827776248	No
check	0111-KLBQG	93.95	0.5618153488865574	Yes
card (automatic)	0235-KGSLC	85.55	0.6435417669780588	Yes
ansfer (automatic)	6551-ZCOTS	24.9	0.9696635319244057	No
card (automatic)	4770-QAZXN	19.45	0.8925429291682557	No
4				►

MANAGE COLUMNS-THE EXPORT ICON

The system downloads the data in an Excel file.

# 4.18 Mass Apply—Predict values from the SmartenInsight model for multiple records

The **Mass Apply** enables you to predict values from the SmartenInsight model for the data available in a CSV file. You can map the columns available in the file with the columns used to generate SmartenInsight.

#### Note:

This feature is only available for Classification, Clustering, and Regression models. The file you use must contain the same number or more columns and data type. For example, if you have used five columns (two numeric, two string, and one date data type) to generate SmartenInsight, the file must contain five or more columns of the same data type.

#### About this task

Use this task to predict values from a model for bulk data.

#### Procedure

- 1. Open the SmartenInsight for which you want to apply the model.
- 2. Click the Mass apply icon on the toolbar.





Advanced Data Discovery															Wel	come S	hyam R	_
Customer Churn Predictio	on										S	6		R	Ð	్ర		• (j)
$\bigcirc \bigcirc$													updated	on Febru	Jary 25.	2019 1		
	4	Scatter plot	(j) Dir	mension cou	unts(%) by	target classes (j)	Aver	age measi	ures by ta	rget cla					Ħ		11	~
- Algorithms		X-Axis		Y-Axis	$\gg$	Mass apply												×
Classification tree	<i>(i)</i>	Tenure	•	TotalChar	ges	Mass apply - uple	oad data											-
K-nearest neighbor classification		۲ <sup>0000</sup>				Upload file(s)		Drop	o file(s	) or	fold	er h	iere					
Binary logistic regression	(i)	6750 -				First row contai	ns column	names										
Multinomial logistic regression	<i>(i)</i>					Column separator				Tex	t qualifi	er					+	Ł.
Support vector machine	(j)	- Total Charges - 0054														P	REVIEV	
Naive bayes classification	i	1d																
Scatter plot - legend color     Settings		2250 -																
r soungs			-		20													
www.smarten.com		• NO •	Yes			NEXT CANC	EL											

The system displays the Mass apply dialog box.

MASS APPLY-THE MASS APPLY DIALOG BOX

 Click Upload file to upload the CSV file that you want to use. The system automatically identifies the column separator and text qualifiers used in the uploaded file.

Mass apply - upload data			
Upload file(s)			
BinaryClassificat (2.4kB)	Success		π
First row contains column names			
<ul> <li>First row contains column names</li> </ul>	5		
Column senarator		Text qualifier	
Column separator \$COMMA\$		Text qualifier \$DOUBLE_QI	
SCOMMAS			
SCOMMAS		\$DOUBLE_QU	
SCOMMAS Data preview		\$DOUBLE_Q	PREVIE
SCOMMAS Data preview Column name		\$DOUBLE_QU	PREVIE Sample Value
SCOMMAS Data preview Column name Opportunity_Result		SDOUBLE_QU	PREVIE Sample Value Won
SCOMMAS Data preview Column name Opportunity_Result Opportunity_Number		SDOUBLE_QU Datatype STRING INTEGER	REVIE Sample Value Won 2228983
SCOMMAS Data preview Column name Opportunity_Result Opportunity_Number Supplies_Subgroup		SDOUBLE_QU Datatype STRING INTEGER STRING	Sample Value           Won           2228983           Batteries & Accessories
SCOMMAS Data preview Column name Opportunity_Result Opportunity_Number Supplies_Subgroup Supplies_Group		SDOUBLE_QU Datatype STRING INTEGER STRING STRING	Sample Value           Won           2228983           Batteries & Accessories           Car Accessories

MASS APPLY—SELECTING THE COLUMNS SEPARATOR AND TEXT QUALIFIER

- 4. You can select an option to use a different column separator and text qualifier.
- 5. You can click **PREVIEW** to preview the data.

Mass apply - upload data				
Upload file(s)				
BinaryClassificat (2.4kB)	Success			亩
First row contains column name	s			
Column separator		Text qualifier		
\$COMMA\$		\$DOUBLE_Q	JOTES\$	
			PF	REVIEW
		Datatype	PF Sample Value	REVIEW
		Datatype STRING		REVIEW
Column name			Sample Value	REVIEW
Column name Opportunity_Result		STRING	Sample Value	REVIEW
Column name Opportunity_Result Opportunity_Number		STRING INTEGER	Sample Value Won 2228983	REVIEW
Column name Opportunity_Result Opportunity_Number Supplies_Subgroup		STRING INTEGER STRING	Sample Value Won 2228983 Batteries & Accessories	REVIEW
Opportunity_Number Supplies_Subgroup Supplies_Group		STRING INTEGER STRING STRING	Sample Value Won 2228983 Batteries & Accessories Car Accessories	REVIEW

MASS APPLY—THE PREVIEW OPTION

6. Click **NEXT**.

The system displays the column mapping screen.

7. You can map the columns used to generate SmartenInsight with the columns available in the uploaded file. The system automatically maps the columns based on the column name and data type.

Note: You must ensure that the columns you match are of the same data type.



MASS APPLY—MAPPING THE COLUMNS

### 8. Click APPLY.

The system applies the algorithm on the data available in the uploaded file and provides the insight.

¢	COMPETITOR_TYPE	DEAL_SIZE_CATEGORY \\$	PREDICTED_OPPORTUNITY_RESULT
	Known	1	Loss
	Unknown	1	Loss
	Known	6	Loss
	Unknown	4	Loss
	Known	5	Loss
	Known	5	Loss
	Unknown	4	Loss
	Unknown	2	Loss
	Unknown	1	Loss
	Known	1	Loss
	Unknown	3	Loss
	Unknown	5	Loss
	Unknown	4	Loss
	Unknown	5	Loss
	Unknown	1	Loss
	Unknown	5	Loss

MASS APPLY—THE OUTPUT AFTER APPLYING THE ALGORITHM

9. You can click the Export icon to export the data.

COMPETITOR_TYPE ⇔	DEAL_SIZE_CATEGORY 🖨	PREDICTED_OPPORTUNITY_RESULT ⇔
Known	1	Loss
Unknown	1	Loss
Known	6	Loss
Unknown	4	Loss
Known	5	Loss
Known	5	Loss
Unknown	4	Loss
Unknown	2	Loss
Unknown	1	Loss
Known	1	Loss
Unknown	3	Loss
Unknown	5	Loss
Unknown	4	Loss
Unknown	5	Loss
Unknown	1	Loss
Unknown	5	Loss

The system downloads the data in an Excel file. 10. Click **CLOSE**.

### 5 Product and Support Information

Find more information about Smarten and its features at <u>www.smarten.com</u> Support: <u>support@smarten.com</u> Sales: <u>sales@smarten.com</u> Feedback & Suggestions: <u>support@smarten.com</u> Support & Knowledgebase Portal: <u>support.smarten.com</u>