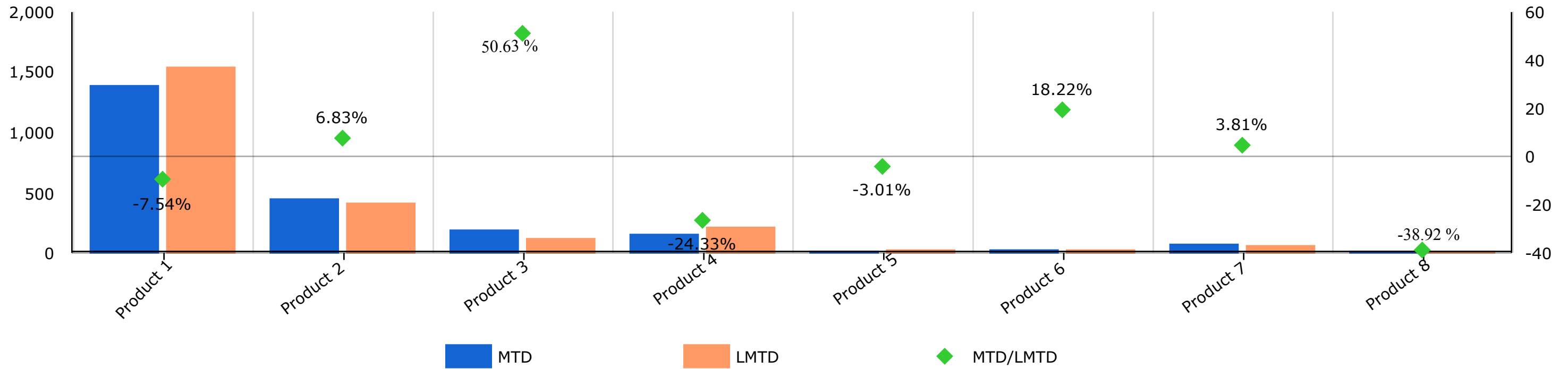
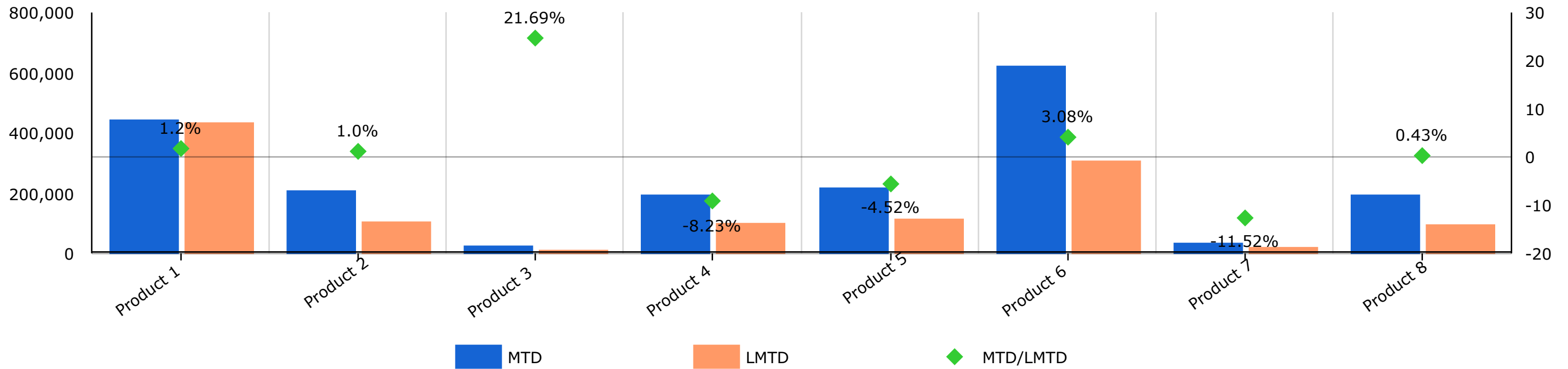


Gross Total Value vs Agent Count

Product wise Gross Total Value



Product wise Agent Count



	Gross Total Value(in Cr)				Agent Count			
Product	FTD	MTD	LMTD	MTD/LMTD %	FTD	MTD	LMTD	MTD/LMTD %
Product 1	115.86Cr	4,896.156 Cr	4,425.888 Cr	11.27 %	78,831	4,40,578	4,38,346	1.7 %
Product 2	24.29 Cr	1,415.537 Cr	1,272.887 Cr	10.26 %	21,706	2,07,433	1,08,641	1.2 %
Product 3	7.65 Cr	485.66 Cr	293.42 Cr	77.21 %	1,588	21,030	10,223	23.61 %
Product 4	10.03 Cr	482.28 Cr	638.05 Cr	-13.37 %	9,340	1,91,314	1,00,718	-7.23 %
Product 5	1.53 Cr	52.06 Cr	57.61 Cr	2.51 %	8,956	2,12,212	1,13,713	-5.52 %
Product 6	1.63 Cr	64.91 Cr	59.23 Cr	17.72 %	50,143	6,22,657	3,07,625	4.01 %
Product 7	0.22 Cr	15.69 Cr	30.07 Cr	-21.33 %	2,515	34,295	14,633	-11.53 %
Product 8	6.96 Cr	225.80 Cr	203.76 Cr	14.63 %	10,360	1,92,540	98,108	0.38 %
Total	182.82 Cr	7,769.789 Cr	6,980.912 Cr	4.71 %	3,78,557	10,39,679	5,02,918	2.38 %