

	For The Day	Month To Date			MTD Budget		Year to Date			YTD Budget	
Agency	0.16	0.62	0.49	25%	-	-	5.85	8.46	-31%	-	-
Abc Bank	0.03	0.15	1.79	-91%	-	-	1.74	29.98	-94%	-	-
Xyz Bank	0.94	4.84	6.90	-30%	-	-	59.00	53.50	10%	-	-
E-Channel	-	0.00	0.09	-100%	-	-	0.31	1.57	-80%	-	-
- E-Channel 2	-	0.00	-	-	-	-	0.00	-	-	-	-
DST	0.17	0.35	-	-	-	-	2.09	-	-	-	-
Broker	0.04	0.14	-	-	-	-	2.36	-	-	-	-
POS	-	0.01	-	-	-	-	0.16	-	-	-	-
Total Individual	1.35	6.12	9.27	-34%	-	-	71.51	93.51	-24%	-	-
Total Group	-	-	0.00	-100%	-	-	0.04	0.04	-3%	-	-
Total	1.35	6.12	9.28	-34%	-	-	71.55	93.56	-24%	-	-
	-										
Issued- # of Policies											
Agency	15	59	85	-31%	618	-90%	670	1,878	-64%	618	8%
Abc Bank	3	10	173	-94%	-	-	93	4,623	-98%	-	-
Xyz Bank	114	311	254	22%	1,981	-84%	4,161	4,732	-12%	1,981	>100%
E-Channel	-	-	20	-100%	456	-100%	68	697	-90%	456	-85%
- E-Channel 2	-	-	-	-	-	-	1	-	-	-	-
DST	9	27	-	-	223	-88%	329	-	-	223	48%
Broker	3	11	-	-	-	-	73	-	-	-	-
POS	1	9	-	-	-	-	41	-	-	-	-
Total Individual	145	427	532	-20%	3,277	-87%	5,436	11,931	-54%	3,277	66%
Credit Life	20	200	295	-32%	1,389	-86%	1,511	5,207	-71%	1,389	9%
- Abc Bank	14	169	283	-40%	975	-83%	1,283	5,008	-74%	975	32%
- Xyz Bank	6	31	12	>100%	414	-93%	228	199	15%	414	-45%
Total Group	20	200	295	-32%	1,389	-86%	1,511	5,207	-71%	1,389	9%
Total	165	627	827	-24%	4,666	-87%	6,947	17,138	-59%	4,666	49%